

NO: R054

COUNCIL DATE: April 8, 2024

REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **April 4, 2024**

FROM: **Fire Chief**

FILE: **1280-01**

SUBJECT: **Award of Contract No. 1220-040-2023-062
Supply Five Heavy Duty Triple Combination Pumper Fire Trucks**

RECOMMENDATION

The Surrey Fire Service recommends that Council:

1. Award Contract No. 1220-040-2023-062 to Safetek Emergency Vehicles Ltd. in the amount of \$10,174,572.80 (including applicable taxes and levies) to supply and deliver two single axle pumper fire trucks and three single axle pumper rescue fire trucks;
2. Set the expenditure authorization limit for Contract No. 1220-040-2023-062 at \$11,040,585.10 (including contingencies, applicable taxes and levies); and
3. Authorize the Fire Chief, Surrey Fire Service, to execute Contract No. 1220-040-2023-062 and approve payments up to the expenditure authorization limit.

INTENT

The purpose of this report is to obtain Council approval for staff to purchase two single axle heavy duty triple combination pumper fire trucks and three single axle heavy duty triple combination pumper rescue fire trucks, as identified within this report.

DISCUSSION

Scope of Work

As part of the Fire Equipment Reserve Fund in the 2024 Capital Reserve Plan, the Fire Service has identified the requirement to add one pumper fire truck to the fire fleet to improve service provision and replace three pumper rescue fire trucks and one pumper fire truck that are fully depreciated and at the end of their economic life.

Quotation Results

In September 2023, a Request for Quotations (“RFQ”) for the supply of two, more or less, heavy duty triple combination pumper fire trucks or heavy duty triple combination pumper rescue fire trucks was posted on the BC Bid and City of Surrey websites for a seven-week period.

The RFQ period was also extended an additional two weeks at the request of a supplier to provide sufficient time to complete their submission. In March 2024, the vendors were requested to provide bids based on the purchase of a total of five vehicles.

The City received two submissions from two proponents as follows:

Triple Combination Pumper (two to be purchased)

Supplier	Tendered Amount Per Unit (including taxes and levies)
1. Safetek Emergency Vehicles Ltd.	\$2,010,615.04
2. Commercial Truck Equipment Corp.	\$1,843,329.60

Triple Combination Pumper Rescue (three to be purchased)

Supplier	Tendered Amount Per Unit (including taxes and levies)
1. Safetek Emergency Vehicles Ltd.	\$2,051,114.24
2. Commercial Truck Equipment Corp.	\$1,648,507.28

The quotes received reflect an increase of 115% over similar vehicles quoted in 2017 and delivered in 2019. Safetek Emergency Vehicles Ltd. ("Safetek") have offered an early payment discount of \$30,289.00 per unit upon passing final inspection. Staff have no concerns with the units passing final inspection. This discount is not reflected in the Safetek prices quoted above. With the discount applied, the per unit amounts, including taxes and levies for a Pumper and Pumper Rescue would respectively be \$1,980,326.04 and \$2,020,825.24. Delivery of the new vehicles is expected to be in 2027 to meet replacement due dates.

Evaluation

The evaluation team, including staff from Engineering Operations Fleet, Surrey Fire Service and Finance Department, reviewed the quotations for accuracy and completeness. The evaluation included consideration of the capability to deliver on project objectives based on previous and recent performance on related projects, technical evaluation (including warranty provisions), attention or ability to achieve the specifications requested in the RFQ, long term maintenance considerations, training requirements, delivery schedule and financial considerations.

Safetek provided a thorough submission which met the specifications of the RFQ. Commercial Truck Equipment Corporation provided a lower cost bid; however, their submission was less satisfactory and had shortcomings in relation to a number of the criteria of the RFQ. These shortfalls may reduce the functionality of the vehicles, affect long term durability and have the potential to increase training and maintenance costs. As well, their delivery time of 1440 days is fourteen to nineteen months longer than the estimated delivery period of 850 to 1000 days proposed by Safetek. This would take the current trucks due for replacement beyond their recommended functional life.

The submission from Safetek provided the best overall value to the City. It is recommended that Safetek be awarded Contract No. 1220-040-2023-062 for the supply and delivery of two single axle pumper fire trucks and three single axle pumper rescue fire trucks.

Legal Services Review

This report has been reviewed by Legal Services.

FUNDING

Funding for this contract is available in the Fire Equipment Reserve Fund in the 2024 Capital Reserve Plan.

Larry Thomas
Fire Chief