

NO: R107

COUNCIL DATE: July 10, 2023

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## REGULAR COUNCIL

TO: **Mayor & Council** DATE: **June 28, 2023**

FROM: **General Manager, Corporate Services** FILE: **1355-60**

SUBJECT: **Award of Contract for Cisco Unified Computing System (UCS) Server Replacement**

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## RECOMMENDATION

The Corporate Services Department recommends that Council:

1. Award Contract No. 1220-040-2022-034 to Compugen Inc. (Compugen) for the total amount of \$1,357,100 (including GST & PST) for the Cisco Unified Computing System (UCS) Server Hardware Replacement;
2. Set the expenditure authorization limit for Contract No. 1220-040-2022-034 in the amount of \$1,492,850 (including contingency & applicable taxes); and
3. Authorize the General Manager, Corporate Services to execute Contract No. 1220-040-2022-034 and approve all payments up to the expenditure authorization limit.

## INTENT

The intent of this report is to obtain Council's approval to award Contract No. 1220-040-2022-034 (the "Contract") for the supply, delivery and implementation of the new Cisco UCS Server hardware replacement.

## DISCUSSION

The Cisco UCS servers play a vital role in supporting City's IT infrastructure, hosting essential system and data files for key business applications such as Peoplesoft, Financial Management System (FMS), and City Intranet system (CityNet). These servers, located in both the City Hall datacenter and the Surrey Operation Centre, operate continuously to ensure uninterrupted service.

Currently, there are 35 Cisco UCS servers that are approaching their end of service dates as specified by the manufacturer. It is crucial to replace these servers as the vendor will cease providing support or security updates for the hardware following the end of service dates. Consequently, should any issues arise with either the servers or any of the software dependent on these servers, the City will not be able to rely on the vendor for assistance. This becomes especially critical in the event of detecting a cybersecurity vulnerability, which occurs frequently. Without vendor support, the City will not receive the necessary patches to eliminate such vulnerabilities, placing our systems at risk.

## Scope of Work

The scope of work related to this Contract consists of the replacement of 35 Cisco UCS servers that are approaching their end of support date as specified by the manufacturer.

## Procurement Process

In May 2023, a Request for Quotations 1220-040-2022-034 (the "RFQ") was issued for the supply to replace the end of support Cisco UCS Server hardware used in various City facilities. The City received three (3) responses to the RFQ by June 27, 2023.

## Evaluation

The responses were reviewed by an evaluation team comprised of staff from the Information Technology division. The following evaluation criteria were considered for each proponent:

- Management (experience, reputation, capacity and resources);
- Technical (project understanding, review of submitted solution, methodology, quality, and key personnel); and
- Financial (review of total cost based on the scope of the project).

The table below shows the costs of the submissions listed from lowest to highest costs:

Supplier	Cost for equipment supply (Incl GST & PST)
Compugen Inc.	\$ 1,357,100
Long View Systems Corp.	\$ 1,548,080
CDW Canada	\$ 1,704,799

Based on the above criteria, the evaluation team has determined that Compugen is the preferred proponent as they have quoted the lowest costs for supply, delivery and implementation of the new Cisco equipment. Compugen has also successfully completed several Information Technology projects for the City in the past.

## FUNDING

Funding for this Contract is available in the annual 2023 Information Technology Division capital budget.

## LEGAL SERVICES REVIEW

This report has been reviewed by Legal Services.

Rob Costanzo  
General Manager, Corporate Services