

NO: R122

COUNCIL DATE: **JULY 7, 2014**

REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **July 3, 2014**

FROM: **Acting General Manager, Engineering**

FILE: **1220-040-2014-043**

XC: **1280-01**

SUBJECT: **Award of Contract RFQ 1220-040-2014-043 for the Supply of Five (5)
Tandem Axle Dump Trucks With Snow Plows**

RECOMMENDATION

The Engineering Department recommends that Council award RFQ 1220-040-2014-043 for the supply of five (5) tandem axle dump trucks to First Truck Centre Vancouver Inc. in the amount of \$1,124,476.80 including taxes.

BACKGROUND

During the end of the 2014 winter annual maintenance inspections, the Engineering Department identified mechanical issues and chassis corrosion on five dedicated salt spreader trucks that are used for snow and ice maintenance. These 5 trucks are approximately 23 years old. They were moved out of front line operations approximately ten years ago to become dedicated salt spreader trucks.

The City's practice has been to amortize the use of heavy equipment for a 10 year period. In certain cases if vehicles are deemed to be in good working order, we will continue to operate them beyond their amortization period as spares in winter maintenance use if it is deemed to be safe to do so, and if economical savings can be realized by continuing their use and operation.

The replacement of tandem dump trucks is critical to provide regular and winter road maintenance services to the residents of Surrey. These trucks were originally planned for budget and replacement in 2015/2016.

DISCUSSION

In May 2014, the City issued an RFEOI to identify suppliers for the procurement of five (5) tandem axle dump trucks. As part of the RFEOI process, the City asked potential proponents to provide options on CNG fuelled trucks.

At the time of the RFEOI, no suppliers were able to supply CNG fuelled trucks in the configuration the City required to meet its operational requirements. Specifically, the horsepower requirement of the tandem axel dump trucks, pulling trailers, are greater than what is currently available on the market for this vehicle with CNG. Current heavy CNG equipment is limited to pick-ups, small trucks, and up to current garbage truck configurations where the payload required to haul is less than what would be required of our tandem axle trucks when pulling trailers.

The City received responses from three chassis suppliers. Upon reviewing their submissions all proponents were invited to participate in the RFQ process.

TENDER RESULTS

Supplier	Tendered Amount With Taxes	Corrected Amount
1. First Truck Centre, Freightliner	\$1,124,476.80	No Change
2. Inland Kenworth, Kenworth	\$1,139,321.60	No Change
3. Peterbilt Pacific Inc, Peterbilt	\$1,202,336.80	\$ 1,216,728.80
4. Peterbilt Pacific Inc, Peterbilt	\$1,204,576.80	\$ 1,218,968.80

EVALUATION

The City received responses from, First Truck Centre Vancouver Inc., Inland Kenworth, and Peterbilt Pacific Inc. Peterbilt Pacific Inc. provided two proposals, offering two different engine options.

- Only one proponent met the scope of the RFQ, First Truck Centre Vancouver Inc.
- Inland Kenworth offered an alternative chassis design, without an extended front chassis.
- Peterbilt Pacific Inc. offered a front mounted and driven PTO pump where we requested a transmission mounted PTO in the specification.

Neither of these departures affected the award and while all proponents have previous experience in the supplying and servicing of vocational truck, First Truck Centre Vancouver Inc. provided the lowest conforming bid.

SUSTAINABILITY CONSIDERATIONS

The work of this contract will minimize operational and maintenance costs in future years, as well as improve the reliability of service to the residents of Surrey. In particular, the project supports the following City Sustainability Charter scope actions:

- SC 11: Public Safety & Security; and
- EN 3: Vehicle Fleet Programs.

FUNDING

Funding for these vehicles is available via the 2014 Fleet Capital Replacement program.

CONCLUSION

The Engineering Department recommends that Council award RFQ 1220-040-2014-043 for the supply of five (5) tandem axle dump trucks to the low bidder, First Truck Centre Vancouver Inc. in the amount of \$1,124,476.80 including taxes.

Gerry McKinnon,
Acting General Manager, Engineering

GMC/RAC/ks/ras

g:\wp-docs\2014\admin\cr - final\0707 july 7\06250857rac(v1)2.docx
R 7/3/14 2:18 PM