

NO: R161

COUNCIL DATE: November 9, 2020

REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **October 23, 2020**

FROM: **General Manager, Engineering**

FILE: **2320-20 (Flagging)**

SUBJECT: **Award of Contract No. 1220-040-2020-053
Annual Flagging and Traffic Control Services**

RECOMMENDATION

The Engineering Department recommends that Council:

1. Award Contract No. 1220-040-2020-053 for annual flagging and traffic control services to Metro Traffic Ltd. for a three-year term in the amount of \$2,921,100 annually (including GST);
2. Approve the option to extend Contract No. 1220-040-2020-053 for two additional one-year terms at the City's discretion to provide annual flagging and traffic control services;
3. Set the annual expenditure authorization limit for the Contract at \$3,213,200 (including GST and contingency); and
4. Authorize the General Manager, Engineering to execute Contract No. 1220-040-2020-053 and approve all optional extensions within the approved annual expenditure authorization limit of \$3,213,200 (including GST and contingency), plus annual Vancouver Consumer Price Index rate adjustments.

INTENT

The intent of this report is to seek Council's approval to award Contract No. 1220-040-2020-053 to Metro Traffic Ltd. for annual flagging and traffic control services.

SCOPE OF WORK

The City of Surrey's three-year Flagging and Traffic Control Contract expires in Fall 2020, and as such, a new multi-year procurement process has been initiated. This contract involves the supply of traffic control services as mandated by Work Safe BC regulations for the safety of crews working on road and utility related Engineering Operations maintenance activities. In addition, this Contract allows for the provision of traffic control services for Capital and Land Development works completed by Engineering Operations construction crews and traffic control services for special events within Surrey. Based on the actual records for the past two years, the City's daily average requirements are 10-20 traffic control personnel ("TCP's") (20-30 in peak season May to September), and 20-25 lane closure trucks equipped with standard signs (25-35 in peak season May to September).

QUOTATION RESULTS

The City advertised a Request for Quotations for the provision of flagging and traffic control services on the City's website and on the BC Bid website. A total of seven responses were received from each of the proponents listed in the following table, with the associated 2020 estimated contract costs for the scope of services.

Contractor	Quoted Amount (incl. taxes)	Corrected Amount
1. Metro Traffic Ltd.	\$2,781,997	No Change
2. United Traffic Control Ltd.	\$2,972,043	No Change
3. Canuck Flagging Group Inc.	\$3,012,600	No Change
4. Dynasty Traffic Ltd.	\$3,048,305	No Change
5. Ansan Industries Ltd. (current contractor)	\$3,109,740	No Change
6. Lanesafe Traffic Control Ltd.	\$3,284,730	No Change
7. BCRS Road Safe Inc.	\$3,499,669	No Change

EVALUATION

The City's evaluation team, which included staff from the Engineering Department and Finance Department, reviewed the quotations for accuracy and completeness. No errors were found.

The proposal submitted by Metro Traffic Ltd. is the lowest cost proposal and is viewed as representing the best overall value to the City. An evaluation of Metro Traffic Ltd.'s submission was completed, and confirmed they have sufficient resources, equipment, relevant experience, bonding and insurance to complete the work.

The unit prices for this Contract have increased by 3.3% per TCP and 11.75% per Lane Closure Truck since the 2017 contract prices. The increase in price is attributed to an increase in labour and equipment costs, as well as an increase in industry demand for traffic control services.

The agreement is for a three-year term with two one-year extension options available to the City at its sole discretion. The contractor's performance will be evaluated prior to the end of each term, with such information being considered with respect to exercising the renewal option for the subsequent year.

Based on the above and feedback from references, Metro Traffic Ltd.'s performance and services are satisfactory. Accordingly, it is recommended that Contract No. 1220-040-2020-053 be awarded to Metro Traffic Ltd.

SUSTAINABILITY CONSIDERATIONS

The work of this Contract supports the objectives of the City's Sustainability Charter 2.0. In particular, the services that will be performed under this Contract relates to the Sustainability Charter 2.0 theme of Public Safety. Specifically, this Contract supports the following Desired Outcome ("DO") and Strategic Direction ("SD"):

- Transportation Safety DO9: The transportation network supports and provides safe mobility for all ages and abilities; and
- Transportation Safety SD8: Ensure all public infrastructure is built and maintained to ensure community safety and well-being for all ages and abilities.

FUNDING

Funding for this Contract will be available in the 2021-2023 Engineering Operating and Capital Budgets.

Scott Neuman, P.Eng.
General Manager, Engineering

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