

NO: R141

COUNCIL DATE: July 25, 2022

REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **July 19, 2022**

FROM: **General Manager, Corporate Services**

FILE: **1355-30**

SUBJECT: **Award of Contract for NetApp Storage Expansion and Replacement**

RECOMMENDATION

The Corporate Services Department recommends that Council:

1. Approve the Award of Contract (RFQ. 1220-040-2022-023) to CDW Canada Corp for the total amount of \$975,550 including GST & PST, for the supply, installation, and implementation of the NetApp Storage Expansion and Replacement;
2. Set the expenditure authorization limit for Contract No. 1220-040-2022-023 in the amount of \$ 1,073,105 (including contingency & applicable taxes); and
3. Authorize the General Manager, Corporate Services Department to approve all payments up to the expenditure authorization limit of \$ 1,073,105 (including contingency & applicable taxes).

INTENT

The purpose of this report is to obtain Council's approval to award Contract No. 1220-040-2022-023 (the "Contract") to CDW Canada ("CDW") to provide all necessary labour, materials, products, equipment and services for the supply, delivery, installation, and implementation of the new NetApp Storage equipment as described in this report.

BACKGROUND

The City's Enterprise applications generate and process data that is stored in five large, high availability NetApp storage servers. NetApp storage systems are hardware and software-based data storage and retrieval systems.

The City is required to replace two NetApp storage servers purchased in September 2015 and April 2016 that have reached end-of-support from the manufacturer. In addition, expanded capacity is required for a third NetApp storage server to accommodate the growing storage requirements of the City.

DISCUSSION

In April 2022, a Request for Quote 1220-040-2022-023 (the “RFQ”) was issued for the supply and implementation of NetApp equipment to replace the two end of support NetApp storage servers and add storage capacity for a third storage server. The City received three responses-to the RFQ by June 3, 2022.

The responses were reviewed by an evaluation team comprised of staff from the Information Technology division. The following evaluation criteria were considered for each proponent:

- Management (experience, reputation, capacity and resource);
- Technical (project understanding, review of submitted solution, methodology, quality, and key personnel); and
- Financial (review of total cost based on the scope of the project).

The table below shows the costs of the submissions listed from lowest to highest costs:

Proponent	Cost for equipment supply and Implementation (Incl GST & PST)
CDW Canada Corp	\$975,550
Compugen Inc	\$1,062,079
Think Communications Inc.	\$ 1,086,888

Based on the evaluation criteria, the evaluation team has determined that CDW is the preferred proponent as they have quoted the lowest costs for supply, delivery, installation, and implementation of the new NetApp equipment. CDW has also successfully completed several Information Technology projects for the City in the past.

FUNDING

Funding for this Contract is available in the annual 2022 Corporate Services department’s Operating Budget.

LEGAL SERVICES REVIEW

This report has been reviewed by Legal Services.

SUSTAINABILITY CONSIDERATIONS

The award of contract for Service Management software supports the objectives of the City's Sustainability Charter 2.0. In particular, the Contract relates to the Sustainability Charter 2.0 theme of Infrastructure. Specifically, the Service Management software supports the following Desired Outcome (“DO”):

- All Infrastructure DO1: City facilities and infrastructure systems are professionally managed, adaptable, and long lasting, and are effectively integrated into regional systems.

CONCLUSION

It is recommended that Council approve the award of contract to CDW for the supply, delivery, installation, and implementation of the NetApp Storage Expansion and Replacement in the amount of \$1,073,105 (including contingency & applicable taxes) and authorize the General Manager, Corporate Services to execute the contract with CDW.

Rob Costanzo
General Manager, Corporate Services