



Corporate

 NO: R064

Report

 COUNCIL DATE: April 8, 2002

REGULAR			
TO:	Mayor & Council	DATE:	April 3rd, 2002
FROM:	General Manager, Finance, Technology & HR	FILE:	1220-20
SUBJECT:	Metropolitan Area Network Enhancement		

RECOMMENDATION

That Council approve entering into a Five Year Agreement with Telus Communications (B.C.) Inc., for Metropolitan Area Network (MAN) Enhancement services to sustain the City's Data Communication Network.

BACKGROUND

Most of the City-owned facilities throughout Surrey are networked using fibre optic cable. The City is currently paying \$206,100 annually for our existing MAN with incumbent vendor – Telus. However, our Agreement with Telus has now expired. The City's Purchasing Section issued an Invitation to Tender MS.1.1.02 on February 11, 2002 for Metropolitan Area Network Enhancement Services. Advertisements were placed on B.C. Bid and on the City's web page. Although more than forty bidders requested copies of the Invitation to Tender, two Tenders were correctly received and evaluated.

DISCUSSION

Using the criteria outlined in the Invitation to Tender, a detailed evaluation was undertaken by staff from our Finance, Technology & HR Department. Telus was the only vendor that complied with all requirements and Tender specifications and as a result scored the highest rating. Based on this assessment, it is recommended that Telus Communications (B.C.) Inc. be awarded a Five-Year Agreement based on an annual expenditure of \$158,697. This results in an annual savings of \$47,403 when compared to our previous agreement.

CONCLUSION

In accordance with the City's Purchasing Policy, it is recommended that Council approve entering into a Five Year Agreement with Telus Communications (B.C.) Inc. to provide Metropolitan Area Network Enhancement services for the City at a cost of \$158,697 per year.

Vivienne Wilke, CGA
General Manager, Finance,
Technology & HR