



# Corporate Report

NO: R076

COUNCIL DATE: April 14, 2003

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## REGULAR

TO: **Mayor & Council**                      DATE: **April 14, 2003**

FROM: **City Manager**                      FILE: **8000-50**  
  XC: **2320/20/0**

SUBJECT: **Outdoor Pool Agreement, 2003-2005**

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## RECOMMENDATION

It is recommended that Council:

Approve the Outdoor Pools Agreement with Leisure Aquatics Incorporated, as attached, for the operation of the City's eight outdoor pools for 2003 - 2005.

## DISCUSSION

The operation of the outdoor pools and the lifeguard services at Crescent Beach have been contracted out since the Summer of 1997. The contracts for these operations ended in September of 2002.

In April of 2002 an RFP was initiated for the operation of both the outdoor pools and lifeguard services at Crescent Beach. The successful proponent for the operation of the Outdoor Pools was Leisure Aquatics Inc..

Staff has successfully negotiated a three year contract for the operation of the Outdoor Pools and recommend that Council approve it. A contract for lifeguard services at Crescent Beach is being finalized and will be presented to Council within a month's time.

## Outdoor Pools Agreement Highlights

1. Contract price is \$648,000 + GST per year for three years. This is an increase of \$34,000 (5.5%) over the previous contract price. Hydro and gas account for the majority of this increase. There has not been an increase for utilities since the original contract in 1997. Should the scope of work change during the term of the agreement Section C.2. allows for a renegotiation in the level of remuneration.
2. If one or more pools (35 ft wide with a 66-69 day operating season) is closed during the term of the

agreement the contract will be reduced by \$45,000 for the first pool and \$39,000 for each of the second and third pools.

3. The contractor will pay the first \$500 on all emergency repair work required; previously they paid for items under \$500 and the City paid the total cost of all work over \$500.
4. The contractor is required to spend \$4,000 each year on play equipment for the pools. This includes items such as mats, kickboards, and toys. The previous agreement did not specify the level of expenditure and the Contractor was not required to account for his purchases.
5. The contractor will provide \$1,000 in capital improvements within the first two years of the contract.
6. The contractor has agreed to a number of non financial improvements to the contract, including improved reporting, adherence to City policies and marketing guidelines, and improved opening and closing procedures for the facilities.

## **CONCLUSION**

The contractor has been diligent and responsive in the operation of Outdoor Aquatic Services since 1997, and the contracting of these services continues to be a positive initiative for the City. Approval of the agreement negotiated will allow the City to continue providing Outdoor Aquatic Services in a safe and effective manner for the next three years.

Umendra Mital, P.Eng.  
City Manager

LC:dlg

Attachments