**ATTACHMENT 2**

**FORM OF PROPOSAL**

**RFP Project Title: Electrical Maintenance for Traffic Lights and Streetlights**

**RFP Reference No.: 1220-030-2022-019**

**Name of Proponent:**

**Contact Person and Title:**

**Business Address:**

**Telephone:**

**Fax:**

**E-Mail Address:**

TO:

City Representative: Sunny Kaila, Manager, Procurement Services

Email for PDF Files: [purchasing@surrey.ca](mailto:purchasing@surrey.ca)

Dear Sir:

1. **I/We, the undersigned duly authorized representative of the Proponent**, having received and carefully reviewed all of the Proposal documents, including the RFP and any issued addenda posted on the City Website and BC Bid Website, and having full knowledge of the Goods and Services required, and having fully informed ourselves as to the intent, difficulties, facilities and local conditions attendant to performing the Goods and Services, submit this Proposal in response to the RFP.
2. **I/We confirm** having full knowledge that the City reserves the right to divide up the Goods and Services by type of work, or other basis as the City may decide, and to select one or more Preferred Proponents to enter into discussions with the City for one or more agreements to perform a portion or portions of the Goods and Services.
3. **I/We confirm** having full knowledge that the City considers the following combinations of delivery options as viable alternatives:
   * + 1. Option 1 – Traffic Signal General Maintenance Services

Everything in the Agreement except:

* + - * 1. Schedule 4 (“Streetlight Fixture Maintenance Services”);
        2. Schedule 5 (“Roadway Pole Maintenance Services”); and
        3. Schedule 6 (“Additional Services”).
      1. Option 2 – Streetlight Fixture Maintenance Services

Everything in the Agreement except:

* + - * 1. Schedule 2 (“Traffic Signal General Maintenance”);
        2. Schedule 3 (“Guaranteed Services and Special Services”);
        3. Schedule 5 (“Roadway Pole Maintenance Services”); and
        4. Schedule 6 (“Additional Services”).
      1. Option 3 – Roadway Pole Maintenance Services

Everything in the Agreement except:

* + - * 1. Schedule 2 (“Traffic Signal General Maintenance”);
        2. Schedule 3 (“Guaranteed Services and Special Services”);
        3. Schedule 4 (“Streetlight Fixture Maintenance Services”); and
        4. Schedule 6 (“Additional Services”).
      1. Option 4 – Additional Services

Everything in the Agreement except:

* + - * 1. Schedule 2 (“Traffic Signal General Maintenance”);
        2. Schedule 3 (“Guaranteed Services and Special Services”);
        3. Schedule 4 (“Streetlight Fixture Maintenance Services”); and
        4. Schedule 5 (“Roadway Pole Maintenance Services”).
      1. Option 5 – Roadway Electrical Maintenance Services

Everything in the Agreement (a combination of Option 1, Option 2, Option 3, and Option 4).

* + - 1. Option 6 – Innovative Variation in the Delivery of the Goods and Services

The City is interested in innovative variations to the delivery of the Goods and Services. Variations can range from minor modifications to major system and administrative changes. The list below illustrates (but does not limit or promote the implementation of) possible variations. Innovative variations could include:

* + - * 1. Longer or shorter Agreement terms;
        2. Service delivery methodology improvements;
        3. Alternate vehicles/low emission vehicles; and
        4. Alternate performance requirements.

1. **I/We confirm** that the following attachments form a part of this Proposal:

APPENDIX A: Statement of Departures;

APPENDIX B: Proponent’s Experience, Reputation and Resources;

APPENDIX C: Proponent’s Technical Proposal;

APPENDIX D: Proponent’s Financial Summary Sheet;

APPENDIX E: Proponent’s Financial Proposal for Option 1;

APPENDIX F: Proponent’s Financial Proposal for Option 2;

APPENDIX G: Proponent’s Financial Proposal for Option 3; and

APPENDIX H: Proponent’s Financial Proposal for Option 4.

1. **I/We confirm** that this proposal is submitted for the following delivery option(s) that the City is considering (select all that apply):

Partial Goods and Services delivery in the Agreement

|  |  |
| --- | --- |
|  | Option 1 |
|  | Option 2 |
|  | Option 3 |
|  | Option 4 |

Everything in the Agreement

|  |  |
| --- | --- |
|  | Option 5 (a combination of Option 1, Option 2, Option 3, and Option 4) |

Innovative Variation in the delivery of the Goods and Services

|  |  |
| --- | --- |
|  | Option 6 (attach additional pages to describe the Proponent’s proposed variation(s) in the delivery of the Goods and Services) |

1. **I/We confirm** that this proposal is accurate and true to best of my/our knowledge.
2. **I/We confirm** that, if I/we am/are awarded the Agreement, I/we will at all times be the “prime contractor” as provided by the Worker’s Compensation Act (British Columbia) with respect to the Goods and Services. I/we further confirm that if I/we become aware that another contractor at the place(s) of the Goods and Services has been designated as the “prime contractor”, I/we will notify the City immediately, and I/we will indemnify and hold the City harmless against any claims, demands, losses, damages, costs, liabilities or expenses suffered by the City in connection with any failure to so notify the City.

**This Proposal** is submitted this \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, 2022

**I/We have the authority to bind the Proponent.**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Name of Proponent) (Name of Proponent)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
(Signature of Authorized Signatory) (Signature of Authorized Signatory)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Print Name and Position of Authorized (Print Name and Position of Authorized

Signatory) Signatory)

APPENDIX A – STATEMENT OF DEPARTURES

1. I/We have reviewed the proposed Agreement attached to the RFP as Attachment 1. If requested by the City, I/we would be prepared to enter into that Agreement, amended by the following departures (list, if any):

**Section Requested Departure(s) / Alternative(s)**

**­­­­­­­**

1. The City of Surrey requires that the successful Proponent have the following in place **before commencing the Services**:
2. Workers’ Compensation Board coverage in good standing and further, if an “City Operator” is involved, personal operator protection (P.O.P.) will be provided,

Workers’ Compensation Registration Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_;

1. Prime Contractor qualified coordinator is Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and Contact Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_;
2. Insurance coverage for the amounts required in the proposed Agreement as a minimum, naming the City as additional insured and generally in compliance with the City’s sample insurance certificate form available on the City’s Website [Standard Certificate of Insurance](http://www.surrey.ca/files/Standard_Certificate_of_Insurance(New_Web).docx);

d) City of Surrey business license;

e) If the Proponent’s Goods and Services are subject to HST, the Proponent’s HST Number is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_; and

f) If the Proponent is a company, the company name indicated above is registered with the Registrar of Companies in the Province of British Columbia, Canada, Incorporation Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

As of the date of this Proposal, we advise that we have the ability to meet all of the above requirements **except as follows** (list, if any):

**Section Requested Departure(s) / Alternative(s)**

1. I/We offer the following alternates to improve the Services described in the RFP (list, if any):

**Section Requested Departure(s) / Alternative(s)**

**4.** The Proponent acknowledges that the departures it has requested in Sections 1, 2 and 3 of this Appendix A will not form part of the Agreement unless and until the City agrees to them in writing by initialling or otherwise specifically consenting in writing to be bound by any of them.

APPENDIX B – PROPONENT’S EXPERIENCE, REPUTATION AND RESOURCES

Proponents should provide information on the following (use the spaces provided and/or attach additional pages, if necessary):

(i) Location of primary business, branch locations, background, stability, structure of the Proponent and number of years business has been operational;

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(ii) Proponent’s relevant experience and qualifications in delivering electrical traffic signal, streetlight, and Intelligent Transportation Systems maintenance work, including approximate total volume of electrical traffic signal, streetlight, and Intelligent Transportation Systems maintenance work performed in Western Canada for the last five years;

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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| --- | --- | --- | --- | --- | --- | --- | --- |
| (iii) Related electrical installation/rectification/maintenance experience of the principal individuals in the Proponent’s organization; | | | | | | | |
| ***Individual’s Name*** |  | ***Present Position*** |  | ***Years of Electrical Maintenance Experience*** |  | ***Capacity*** | |
|  |  |  |  |  |  |  | |
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1. Proponent’s financial strength (with evidence such as financial statements, bank references);

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(v) Proponent’s equipment resources, capability, and capacity, as relevant (including equipment resources under the Proponent’s control, equipment resources to be rented, and equipment resources to be purchased);

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(vi) Proponent’s references (name and telephone number). The City’s preference is to have a minimum of three references;

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(vii) Proponents should provide information on the background and experience of all key personnel proposed to undertake the Services (use the spaces provided and/or attach additional pages, if necessary):

**Key Personnel**

Name:

Experience:

Dates:

Project Name:

Responsibility:

Qualifications:

Years of relevant

experience:

Name:

Experience:

Dates:

Project Name:

Responsibility:

Qualifications:

Years of relevant

experience:

Name:

Experience:

Dates:

Project Name:

Responsibility:

Qualifications:

Years of relevant

experience:

Name:

Experience:

Dates:

Project Name:

Responsibility:

Qualifications:

Years of relevant

experience:

(viii) Proponents should provide the following information on the background and experience of all sub-contractors proposed to undertake a portion of the Goods and Services (use the spaces provided and/or attach additional pages, if necessary):

|  |  |  |  |
| --- | --- | --- | --- |
| **DESCRIPTION OF SERVICES** | **SUB-CONTRACTORS NAME** | **YEARS OF WORKING WITH CONTRACTOR** | **TELEPHONE NUMBER AND EMAIL** |
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APPENDIX C – PROPONENT’S TECHNICAL PROPOSAL

Proponents should provide the following (use the spaces provided and/or attach additional pages, if necessary):

1. a narrative that illustrates an understanding of the City’s requirements for Goods and Services;
2. a description of the general approach and methodology that the Proponent would take in providing the Goods and Services including specifications and requirements;
3. a narrative that illustrates how the Proponent will complete the Goods and Services, manage the Goods and Services, and accomplish required objectives within the City’s schedule;
4. a description of the standards to be met by the Proponent in providing the Goods and Services;
5. a description of the Proponent’s experience with Quality Management Systems (QMS).

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APPENDIX D – PROPONENT’S FINANCIAL SUMMARY SHEET

Roadway Electrical Maintenance Services

|  |  |  |
| --- | --- | --- |
| Schedule 2 – Traffic Signal General Maintenance | | |
| Base Annual Price | $\_\_\_\_\_\_\_\_\_\_\_\_ |  |
| Cost for Services | $\_\_\_\_\_\_\_\_\_\_\_\_ |  |
| Repair Damage to City Property Provisional Sum | $660,000.00 |  |
| Schedule 2 Sub-Total |  | $\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |  |
| Schedule 3 – Guaranteed Services and Special Services | | |
| Schedule 3 Provisional Sum | $75,000.00 |  |
| Schedule 3 Sub-Total |  | $75,000.00 |
|  |  |  |
| Schedule 4 – Streetlight Fixture Maintenance Services | | |
| Base Annual Price | $\_\_\_\_\_\_\_\_\_\_\_\_ |  |
| Cost for Services | $\_\_\_\_\_\_\_\_\_\_\_\_ |  |
| Schedule 4 Sub-Total |  | $\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |  |
| Schedule 5 – Roadway Pole Maintenance Services | | |
| Cost for Services | $\_\_\_\_\_\_\_\_\_\_\_\_ |  |
| Schedule 5 Sub-Total |  | $\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |  |
| Schedule 6 – Additional Services | | |
| Schedule 6 Provisional Sum | $125,000.00 |  |
| Schedule 6 Sub-Total |  | $125,000.00 |
|  |  |  |
| SUB-TOTAL AGREEMENT COST |  | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (Sum of Schedule 2, Schedule 3, Schedule 4, Schedule 5, and Schedule 6 Sub-Totals) |  |  |

APPENDIX E – Contractor’s Financial Proposal for Option 1

**Schedule 2-A Fees – Base Annual Price**

**Table 1: Inventory Annual Cost**

|  |  |  |  |
| --- | --- | --- | --- |
| **Inventory Type** | **Inventory Unit Cost** | **Inventory as of the Commencement Date** | **Annual Cost** |
| Traffic Signals | $\_\_\_\_\_\_\_\_\_\_\_\_ | 380 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Pedestrian Signals | $\_\_\_\_\_\_\_\_\_\_\_\_ | 70 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Fire Signals | $\_\_\_\_\_\_\_\_\_\_\_\_ | 11 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Advanced Warning Flasher Signs | $\_\_\_\_\_\_\_\_\_\_\_\_ | 261 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Overhead Flashing Beacons | $\_\_\_\_\_\_\_\_\_\_\_\_ | 5 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Pedestrian Actuated Special Crosswalks | $\_\_\_\_\_\_\_\_\_\_\_\_ | 40 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Rapid Flashing Beacons | $\_\_\_\_\_\_\_\_\_\_\_\_ | 30 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Solar Powered Rapid Flashing Beacons | $\_\_\_\_\_\_\_\_\_\_\_\_ | 40 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Overhead Signs | $\_\_\_\_\_\_\_\_\_\_\_\_ | 16 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| CCTV Cameras | $\_\_\_\_\_\_\_\_\_\_\_\_ | 522 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Uninterruptible Power Supply | $\_\_\_\_\_\_\_\_\_\_\_\_ | 300 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Ethernet Radios | $\_\_\_\_\_\_\_\_\_\_\_\_ | 640 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Bluetooth sensors | $\_\_\_\_\_\_\_\_\_\_\_\_ | 0 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Overhead Dynamic Message Signs | $\_\_\_\_\_\_\_\_\_\_\_\_ | 3 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| **Inventory Annual Cost** |  |  | **$\_\_\_\_\_\_\_\_\_\_\_\_** |

**Table 2: City Goods Storage Annual Cost**

|  |  |
| --- | --- |
| **Description** | **Annual Cost** |
| Indoor Storage Facility (Section 2.4) | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Outdoor Covered Storage (Section 2.5) | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Outdoor Storage (Section 2.6) | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| **City Goods Storage Annual Cost** | **$\_\_\_\_\_\_\_\_\_\_\_\_** |

|  |  |
| --- | --- |
| **Schedule 2-A - Base Annual Price** | **$\_\_\_\_\_\_\_\_\_\_\_\_** |

(Schedule 2-A Base Annual Price = Inventory Annual Cost [Table 1] + Goods Storage Annual Cost [Table 2])

**Table 3: Cost for Services**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Service** | **Quantity** | **Unit** | **Unit Price** | **Amount** |
| Electrician with bucket truck for Rehabilitation Plan (Section 3.7) | 500 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Labourer with pickup truck for Rehabilitation Plan (Section 3.7) | 200 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Operator with crane truck for Rehabilitation Plan (Section 3.7) | 200 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Flag person for Rehabilitation Plan (Section 3.7) | 200 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Electrician with bucket truck for Corrective Maintenance work over the Corrective Maintenance Cap (Section 3.6) | 300 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply Alpha FXM1100 UPS Inverter | 29 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply Alpha FXM650 UPS Inverter | 1 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply AlphaCell 195 XTV, 12V, 100Ah batteries meeting manufacturer’s specifications for Alpha FXM Series UPS Inverters | 144 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Replace or install a vehicle actuated 1.8 m round detector loop and tune it | 100 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| **Cost for Services** |  |  |  | **$\_\_\_\_\_\_\_\_\_\_\_\_** |

**Table 4: Provisional Sum Cost**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Service** |  |  |  | **Amount** |
| Sum for Repair of Damage to City Property (Section 3.2) | -- | -- | -- | $660,000.00 |
| **Provisional Sum Cost** |  |  |  | **$660,000.00** |

|  |  |
| --- | --- |
| **Schedule 2 Total Price** | **$\_\_\_\_\_\_\_\_\_\_\_\_** |
|  |  |

(Schedule 2 Total Price = Schedule 2-A Base Annual Price + Cost for Services [Table 3] + Provisional Sum Cost [Table 4])

**Schedule 2-B: Cost Plus Rates**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Description** | **Unit** | **Cost Plus Rate** |
| (a) | Electrician with Bucket Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (b) | Electrician with Bucket Truck (reach over 35’) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (c) | Labourer with Pickup Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (d) | Labourer only | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (e) | Labourer with Bucket Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (f) | Operator with Backhoe | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (g) | Operator and Dump Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (h) | Operator with Crane Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (i) | Specialty Truck, equipment and crew, including jackhammer, compressor, concrete saw & compactor | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (j) | Operator and Buffer Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (k) | Flag person | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (l) | Operator and Skid Steer | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (m) | Vac Truck with Operator | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (n) | Operator and Backhoe with rubber tires | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (o) | Operator and Ditch-Witch Trencher | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (p) | Mechanical Tamper (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (q) | Sump Pump (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (r) | Jack Hammer & Compressor (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (s) | Compactor (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |

**Schedule 2-B: Unit Costs**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Description** | **Unit** | **Cost Plus Rate** |
| (a) | Supply Alpha FXM1100 UPS Inverter | Each | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (b) | Supply Alpha FXM650 UPS Inverter | Each | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (c) | Supply AlphaCell 195 XTV, 12V, 100Ah batteries meeting manufacturer’s specifications for Alpha FXM Series UPS Inverters | Each | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (d) | Replace or install a vehicle actuated 1.8 m round detector loop and tune it | Each | $\_\_\_\_\_\_\_\_\_\_\_\_ |

**Schedule 3: Cost Plus Rates**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Description** | **Unit** | **Cost Plus Rate** |
| (a) | Electrical Engineer | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (b) | Electrical Engineer in Training | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (c) | Technologist | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (d) | Technician | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |

**Schedule 3: Provisional Sums**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Service** |  |  |  | **Amount** |
| Sum for Guaranteed Services and Special Services | -- | -- | -- | $75,000.00 |
| **Provisional Sum Cost** |  |  |  | **$75,000.00** |

APPENDIX F – Contractor’s Financial Proposal for Option 2

### Schedule 4-A – Base Annual Price

**Table 1: Inventory Annual Cost**

|  |  |  |  |
| --- | --- | --- | --- |
| **Inventory Type** | **Inventory Cost** | **Inventory as of the Commencement Date** | **Annual Cost** |
| LED Streetlight Fixtures | $\_\_\_\_\_\_\_\_\_\_\_\_ | 16,032 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Non-LED Streetlight Fixtures | $\_\_\_\_\_\_\_\_\_\_\_\_ | 16,247 | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| **Inventory Annual Cost** |  |  | **$\_\_\_\_\_\_\_\_\_\_\_\_** |

|  |  |
| --- | --- |
| **Schedule 4-A Base Annual Price** | **$\_\_\_\_\_\_\_\_\_\_\_\_** |

(Schedule 4-A Base Annual Price = Inventory Annual Cost [Table 1])

**Table 2: Cost for Services**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Service** | **Quantity** | **Unit** | **Unit Price** | **Amount** |
| Supply everything including buffer truck, labour and equipment to retrofit a new LED streetlight fixture on an existing pole up to 9.14 m tall (excluding the cost of the LED fixture) | 1100 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply everything including labour and equipment to retrofit a new LED streetlight fixture on an existing pole up to 9.14 m tall (excluding the cost of the LED fixture) | 100 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| **Cost for Services** |  |  |  | **$\_\_\_\_\_\_\_\_\_\_\_\_** |

|  |  |
| --- | --- |
| **Schedule 4 Total Price** | **$\_\_\_\_\_\_\_\_\_\_\_\_\_** |

(Schedule 4 Total Price = Schedule 4-A Base Annual Price/Inventory Annual Cost [Table 1] + Cost for Services [Table 2])

**Schedule 4-B: Cost Plus Rates**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Description** | **Unit** | **Cost Plus Rate** |
| (a) | Electrician with Bucket Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (b) | Electrician with Bucket Truck (reach over 35’) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (c) | Labourer with Pickup Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (d) | Labourer only | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (e) | Labourer with Bucket Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (f) | Operator with Backhoe | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (g) | Operator and Dump Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (h) | Operator with Crane Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (i) | Specialty Truck, equipment and crew, including jackhammer, compressor, concrete saw & compactor | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (j) | Operator and Buffer Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (k) | Flag person | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (l) | Operator and Skid Steer | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (m) | Vac Truck with Operator | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (n) | Operator and Backhoe with rubber tires | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (o) | Operator and Ditch-Witch Trencher | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (p) | Mechanical Tamper (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (q) | Sump Pump (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (r) | Jack Hammer & Compressor (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (s) | Compactor (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |

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APPENDIX G – Contractor’s Financial Proposal for Option 3

**Schedule 5-A: Cost for Services**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Service** | **Quantity** | **Unit** | **Unit Price** | **Amount** |
| Supply everything including buffer truck, labour, Goods, and equipment to carry out pole Preventative Maintenance, as described in Section 2.2(a) of Electrical Maintenance Specification EM-430 from Schedule 5-C | 3,000 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply everything including buffer truck, labour, Goods, and equipment to complete trim trimming at one pole as described in Section 2.2(b) of Electrical Maintenance Specification EM-430 from Schedule 5-C | 1,500 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply everything including buffer truck, labour, Goods, and equipment to carry out service base Preventative Maintenance as described in Section 2.2(c) of Electrical Maintenance Specification EM-430 from Schedule 5-C | 500 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply everything including buffer truck, labour, Goods, and equipment to carry out pole painting Preventative Maintenance on a streetlight pole up to 9.14 m tall as described in Section 2.2(d) of Electrical Maintenance Specification EM-430 from Schedule 5-C | 1,400 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply everything including buffer truck, labour, Goods, and equipment to carry out pole painting Preventative Maintenance on a streetlight pole over 9.14 m tall as described in Section 2.2(d) of Electrical Maintenance Specification EM-430 from Schedule 5-C | 100 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply everything including buffer truck, labour, Goods, and equipment to carry out pole painting Preventative Maintenance on a traffic signal pole up without a mast arm as described in Section 2.2(d) of Electrical Maintenance Specification EM-430 from Schedule 5-C | 12 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Supply everything including buffer truck, labour, Goods, and equipment to carry out pole painting Preventative Maintenance on a traffic signal pole with a mast arm as described in Section 2.2(d) of Electrical Maintenance Specification EM-430 from Schedule 5-C | 12 | each | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Electrician with Bucket Truck | 250 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Labourer with Pickup Truck | 250 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Operator with Crane Truck | 250 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Flag person | 500 | hour | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| **Cost for Services** |  |  |  | **$\_\_\_\_\_\_\_\_\_\_\_\_** |

|  |  |
| --- | --- |
| **Schedule 5 Total Price** | **$\_\_\_\_\_\_\_\_\_\_\_\_\_\_** |

(Schedule 5 Total Price = Schedule 5-A: Cost for Services)

**Schedule 5-B: Cost Plus Rates**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Description** | **Unit** | **Cost Plus Rate** |
| (a) | Electrician with Bucket Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (b) | Labourer with Pickup Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (c) | Operator with Crane Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (d) | Flag person | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |

APPENDIX H – Contractor’s Financial Proposal for Option 4

**Schedule 6-A: Cost Plus Rates**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Description** | **Unit** | **Cost Plus Rate** |
| (a) | Electrician with Bucket Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (b) | Electrician with Bucket Truck (reach over 35’) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (c) | Labourer with Pickup Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (d) | Labourer only | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (e) | Labourer with Bucket Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (f) | Operator with Backhoe | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (g) | Operator and Dump Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (h) | Operator with Crane Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (i) | Specialty Truck, equipment and crew, including jackhammer, compressor, concrete saw & compactor | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (j) | Operator and Buffer Truck | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (k) | Flag person | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (l) | Operator and Skid Steer | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (m) | Vac Truck with Operator | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (n) | Operator and Backhoe with rubber tires | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (o) | Operator and Ditch-Witch Trencher | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (p) | Mechanical Tamper (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (q) | Sump Pump (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (r) | Jack Hammer & Compressor (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| (s) | Compactor (without operator) | Hour | $\_\_\_\_\_\_\_\_\_\_\_\_ |

**Schedule 6 Cost for Services**

|  |  |  |  |
| --- | --- | --- | --- |
| Item | Description | Unit | Cost Plus Rate |
| (a) | Replace or install a vehicle actuated 1.8 m round detector loop and tune it | Each | $\_\_\_\_\_\_\_\_\_\_\_\_ |