# SCHEDULE C – FORM OF PROPOSAL

**RFP Project Title: Waste Cart Supply**

**RFP Reference No.: 1220-030-2022-021**

**Legal Name of Proponent:**

**Contact Person and Title:**

**Business Address:**

**Business Telephone:**

**Business Fax:**

**Business E-Mail Address:**

TO:

City of Surrey

City Representative: Sunny Kaila, Manager, Procurement Services

Email for PDF Files: purchasing@surrey.ca

Dear Sir:

1. I/We, the undersigned duly authorized representative of the Proponent, having received and carefully reviewed all of the Proposal documents, including the RFP and any issued addenda posted on the City Website and BC Bid Website, and having full knowledge of the Goods and Services required, and having fully informed ourselves as to the intent, difficulties, facilities and local conditions attendant to performing the Goods and Services, submit this Proposal in response to the RFP.

**2.0 I/We confirm** that the following schedules are attached to and form a part of this Proposal:

Schedule C-1 – Statement of Departures;

Schedule C-2 – Proponent’s Experience, Reputation and Resources;

Schedule C-3 –Proponent’s Technical Proposal (Goods and Services);

Schedule C-4 – Proponent's Technical Proposal (Time Schedule); and

Schedule C-5 – Proponent’s Financial Proposal.

**3.0 I/We confirm** that this proposal is accurate and true to best of my/our knowledge.

**4.0** I/We confirm that, if I/we am/are awarded the agreement, I/we will at all times be the “prime contractor” as provided by the Worker's Compensation Act (British Columbia) with respect to the Goods and Services. I/we further confirm that if I/we become aware that another contractor at the place(s) of the Goods and Services has been designated as the “prime contractor”, I/we will notify the City immediately, and I/we will indemnify and hold the City harmless against any claims, demands, losses, damages, costs, liabilities or expenses suffered by the City in connection with any failure to so notify the City.

**This Proposal** is submitted by this **[day]** day of **[month],** **[year].**

**I/We have the authority to bind the Proponent.**

|  |  |
| --- | --- |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Legal Name of Proponent)  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Signature of Authorized Signatory)  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Print Name and Position of Authorized Signatory) | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Signature of Authorized Signatory)  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Print Name and Position of Authorized Signatory) |

# SCHEDULE C-1 - STATEMENT OF DEPARTURES

**1.** I/We have reviewed the proposed agreement attached to the RFP as Schedule “B”. If requested by the City, I/we would be prepared to enter into that agreement, amended by the following departures (list, if any):

**Section Requested Departure(s) / Alternative(s)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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**2.** The City of Surrey requires that the successful Proponent have the following in place **before commencing the Services**:

(a) Workers’ Compensation Board coverage in good standing and further, if an “Owner Operator” is involved, personal operator protection (P.O.P.) will be provided,

Workers' Compensation Registration Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_;

(b) Prime Contractor qualified coordinator is Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and Contact Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_;

(c) Insurance coverage for the amounts required in the proposed agreement as a minimum, naming the City as additional insured and generally in compliance with the City’s sample insurance certificate form available on the City’s Website at [www.surrey.ca](http://www.surrey.ca) search [Standard Certificate of Insurance](http://www.surrey.ca/files/DCT_Standard_Certificate_of_Insurance_2014.docx);

(d) City of Surrey or Intermunicipal business license Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_;

(e) If the Proponent's Goods and Services are subject to GST, the Proponent's GST Number is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_; and

(f) If the Proponent is a company, the company name indicated above is registered with the Registrar of Companies in the Province of British Columbia, Canada, Incorporation Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

As of the date of this Proposal, we advise that we have the ability to meet all of the above requirements **except as follows** (list, if any):

**Section Requested Departure(s) / Alternative(s)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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**3.** I/We offer the following alternates to improve the Services described in the RFP (list, if any):

**Section Requested Departure(s) / Alternative(s)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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**4.** The Proponent acknowledges that the departures it has requested in Sections 1, 2 and 3 of this Schedule C‑1 will not form part of the agreement unless and until the City agrees to them in writing by initialling or otherwise specifically consenting in writing to be bound by any of them.

# SCHEDULE C-2 - PROPONENT’S EXPERIENCE, REPUTATION AND RESOURCES

Proponents should provide information on the following (use the spaces provided and/or attach additional pages, if necessary):

(i) Location of primary business, branch locations, background, stability, structure of the Proponent and number of years business has been operational;

(ii) Proponent’s relevant experience and qualifications in delivering Goods and Services similar to those required by the RFP;

(iii) Proponent’s demonstrated ability to provide the Goods and perform the Services;

(iv) Proponent’s equipment resources, capability and capacity, as relevant (including equipment resources under the Proponent’s control, equipment resources to be rented, and equipment resources to be purchased);

(v) Proponent’s references (name and telephone number). The City's preference is to have a minimum of three references;

(vi) Proponent’s financial strength (with evidence such as financial statements, bank references);

(vii) Proponents should provide information on the background and experience of all key personnel proposed to undertake the Services (use the spaces provided and/or attach additional pages, if necessary):

**Key Personnel**

Name:

Experience:

Dates:

Project Name:

Responsibility:

Dates:

Project Name:

Responsibility:

Dates:

Project Name:

Responsibility:

**Sub-Contractors**

(viii) Proponents should provide the following information on the background and experience of all sub-contractors proposed to undertake a portion of the Goods and Services (use the spaces provided and/or attach additional pages, if necessary):

|  |  |  |  |
| --- | --- | --- | --- |
| **DESCRIPTION OF SERVICES** | **SUB-CONTRACTORS NAME** | **YEARS OF WORKING WITH PROPONENT** | **TELEPHONE NUMBER AND EMAIL** |
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(ix) Describe any difficulties or challenges you might anticipate in providing the Goods and Services to the City and how you would plan to manage these;

# SCHEDULE C-3 - PROPONENT’S TECHNICAL PROPOSAL (GOODS AND SERVICES)

Proponents should provide the following (use the spaces provided and/or attach additional pages, if necessary):

1. a narrative that illustrates an understanding of the City’s requirements for the Goods and Services;
2. a description of the general approach and methodology that the Proponent would take in providing the Goods and performing and managing the Services including specifications and requirements;
3. a narrative that illustrates how the Proponent will provide the Goods and perform the Services, and accomplish required objectives within the City’s schedule;
4. a description of the standards to be met by the Proponent in providing the Goods and Services;

(v) a list of reports that you would anticipate providing the City’s management team, including their relationship to project milestones and the method of delivery (electronic, paper, e-mail, other);

(vi) Environmental and Social Responsibility: Describe your commitment to environmental stewardship initiatives, recycling practices and carbon footprint reduction;

(vii) Value Added Services: The Proponent should provide a description of value added, innovative ideas and unique services that the Proponent can offer to implement the City’s requirements relevant to the scope of Services described in this RFP. Unless otherwise stated, it is understood that there are no extra costs for these goods and services;

(viii) Proponents are to address the following specification requirements and provide a response indicating their compliance **(do not leave blank)**:

| **Garbage, Recycling and Organics**  **Container Specifications** | **PROPONENT TO SPECIFY:**  **Make, Model, and to indicate compliance or deviations with specifications below** |
| --- | --- |
| 1. **General**   Product proposed must have been in service for a minimum of five (5) years. All containers shall be new and unused. Containers shall conform to the best practices known to the trade in the design, quality and workmanship. Assemblies, sub-assemblies and component parts shall be standard and interchangeable throughout the entire quantity of the same sized/type container. |  |
| 1. **Container Standards**   Containers shall meet the requirements set forth in ANSI  **Provide:**  From an independent party officially recognized to perform such analysis:   1. Certified copies of results of each test set forth in ANSI for both semi-automated and fully automated lifters. 2. Certification that the containers meet the dimensional requirements of ANSI for type B containers and type G containers. |  |
| 1. **Container Design**   Containers shall be designed to be lifted by both fully automated lift systems and North American “bar-lock” style semi-automated lifting systems. The assembled container shall be designed to regularly receive and dump 3.5 pounds per US Gallon of capacity, both static and during the complete lift and dump cycle. |  |
| 1. **Body**   The body of the container shall be manufactured from first quality virgin medium or high-density polyethylene with a minimum of 50% post-consumer recycled material. Container body below the lid shall be one piece and be rotationally or injection moulded. Ultraviolet stabilizers and other additives will be hot melt compounded into the base material.  Rotationally moulded containers will have a minimum nominal wall thickness of 0.150 inches. Injection moulded containers will have a minimum nominal wall thickness of 0.175 inches.  The bottom of the container must have a molded-in wear strip to protect against dragging. Container base must be impact resistant at all points (four corners and the center) of the base for durability. Screw-on, bolt-on, or pop-on wear guards are unacceptable. |  |
| 1. **Container Sizes**   Proponents shall be able to supply four (4) sizes of carts similar to the current inventory of waste carts used in Surrey and provided to its customers.  The container volume excluding the lid, must be 360 Litre / 96 U.S. gallons, 240 Litre / 64 U.S. gallons, 180 Litre / 48 U.S. gallons, and 120 Litre / 32 U.S. gallons (no variation beyond +/- 2% for each cart size will be accepted). Proponents must include an independent test result according to ANSI Z245.30, Appendix A (Volume Test), certified by an accredited professional engineer, showing the exact capacity of the cart body (to the nearest whole Litre).  **360 Litre / 96 Gallon**: STATE BODY CAPACITY  **240 Litre / 64 Gallon**: STATE BODY CAPACITY  **180 Litre / 48 Gallon**: STATE BODY CAPACITY  **120 Litre / 32 Gallon**: STATE BODY CAPACITY |  |
| 1. **Lid**   Each container shall be furnished with a lid manufactured from first quality 100% virgin polyethylene or with post-consumer recycled material not to exceed 50%. Ultraviolet stabilizers and other additives will be hot melt compounded into the base material.  The lid design shall be crowned, not flat, to provide drainage. The lid shall be of such configuration that it will not warp, bend, slump or distort to such an extent that it no longer fits the container tightly or becomes otherwise unserviceable.  The lids shall be constructed such that they continuously overlap the container body so to prevent the inclusion of rainwater, rodents, birds, insects, and the emission of odours. The lid shall not bind on the handle in the open position.  The lids are to open or rotate a full 270 degrees and allow free flow of material during the dump cycle. The lid must be easily detached from the body with a simple specialized tool to facilitate maintenance. |  |
| 1. **Recyclable**   The body of the container, the lid, and all other parts shall be 100% recyclable. |  |
| 1. **Handle**   The handle(s) will be an integrally molded part of the container body and shall not rotate on its own axis.  Each container shall have two (2) grasping handles with grip openings of sufficient size to accommodate gloved hands. |  |
| 1. **Colour**   Resin shall contain colour pigment hot melted compound. Colour shall be non-fading throughout the warranty period. The colour and shade of containers shall be consistent and without noticeable variation from one to another.  The container body colour should be dark grey in colour. Other variations may be proposed.  Lid colours should match the current cart lid colours. Colour of lids shall be:   * Garbage - black * Recycling – blue * Organics – green   Proponents should submit colour chips of all colours available per the above requirements. |  |
| 1. **Wheels**   Wheels shall be the manufacturer’s best quality available for the intended purpose. Tread width for all wheels for containers shall be no less than 1.75”. Wheels shall be one piece and can be rotationally, blow or injection moulded from first quality 100%virgin polyethylene. Wheels are to be the same size and interchangeable with containers of the same size.  The wheel assembly must be easily removed with a simple specialized tool to facilitate maintenance |  |
| 1. **Axles**   Each container shall have a minimum 5/8” steel axle rod (either galvanized or zinc plated). The axle must pass through the container body, outside the refuse area, and be attached by means of a molded in axle sleeve supplying sufficient support to minimize stress and prevent bending of the axle. The axle shall be easily replaced in the field and capable of supporting the full load capacity of the container. |  |
| 1. **Grab Bars**   A grab bar, compatible with all North American or domestic style lifting devices will be moulded into each container or constructed of tubular steel. Metal grab bars will be constructed of galvanized steel, have a minimum of 1” outside diameter, and be easily replaceable in the field. |  |
| 1. **Stability**   The container shall be stable and self-balancing when in the upright position both loaded and empty. When the container is sitting on a surface, it shall sit flat on the surface. The container must be designed to withstand winds up to 50km per hour as applied from any direction when empty or loaded, lid open or closed. The container shall remain in the upright position when the lid is being opened. Containers shall meet slope stability test requirements set forth in ANSI for front, rear and side orientations. |  |
| 1. **Finish**   Interior and exterior surfaces shall be uniform in appearance and free of foreign substances, shrink holes, cracks, blow holes, webs and other superficial or structural defects that could adversely affect the appearance and performance of the container. The interior of the container shall be smooth. Exterior surface shall not hinder the container being picked up by a mechanical arm. |  |
| 1. **Durability**   All parts of the container shall be usable for the warranty period of ten (10) years in the intended application including normal resistance to bottom wear and permanent deformation from loading and unloading of solid waste. It is understood that the container will be gripped by hydraulically operated equipment and will come in regular contact with asphalt, concrete and other rough surfaces. |  |
| 1. **Identification**   All containers shall be identified with wording and/or graphics hot-stamped onto the lid and body of the containers. Markings, as required by ANSI shall be molded into each lid. The City will work with the Contractor to determine the final type and arrangement of container markings. Green lids will have “Organics Only” hot stamped on lid; Blue lids will have “Recyclables Only” hot stamped on lid; Black lids will have “Garbage Only” hot stamped on lid or as otherwise directed by the City.  Each container shall have a six digit serial number hot stamped onto the front in white and be a minimum of 1” in height. The serial number shall be numeric. The City will work with the Contractor or determine the final composition of serial numbers. Each container shall have a ‘no parking’ sign hot stamped in white onto the front side of the cart, under the numeric serial number.  The City of Surrey logo will be hot stamped in white on each side of the container. Design to be approved by the City. The Contractor will supply, for approval by the City, detailed artwork for all markings, prior to start of manufacturing. |  |
| 1. **RFID Tag, Container Distribution and Inventory Software.**   Carts shall have a non-proprietary UHF RFID microchip embedded in the handle of the container. The RFID chip will contain specific information as to the container’s unique serial number and date of manufacture. The chip will comply with current Canadian telecommunications regulations. The RFID chip shall be compatible with cart inventory program software used by the City and software used by the waste collection contractor and its waste collection vehicles.  This RFID technology is to be used for asset management. Also state method of attachment and placement in the container.  A spreadsheet with detailed cart information must be sent for each shipment of new carts. This spreadsheet must be sent prior to the carts being shipped, and approved by the City, to ensure there is no duplication of Serial Numbers or RFID’s. If carts arrive with Serial Numbers and RFID’s that have not been approved by the City the supplier will be responsible for any related expenses to fix the issue.  The cart information spreadsheet must include the following information for each load of carts:   * Cart Type * Cart Size * RFID * Serial Number * Date Manufactured * Order Number |  |
| 1. **Container Data**   For each container size provide the following:   * + Volume of container body (Litres / U.S. Gallon)   + Height (including lid)   + Width   + Hip of gripping surface diameter   + Average wall thickness of body   + Average wall thickness of lid   + Wheel diameter and wheel tread width   + Steel axle diameter   + Weight of complete container   + Complete container resin weight   **Provide:**  Complete printed manufacturer specifications, published literature, and illustrations of units proposed. The specifications shall show, at a minimum:   * + Manufacturing process for containers   + Resin material type, manufacturer, and name brand   + Detailed lid/hinge assembly description and attachment and detachment method   + Axle assembly material, dimensions and attachment method   + Wheel material, dimensions and attachments/ detachment method. |  |
| 1. **Warranty**   The warranty must be for no less than ten (10) years and must specifically provide for no-charge replacement of any component parts which may fail in design, material or workmanship, for a period of 10 years after delivery to resident or City location(s). The warranty shall include, but is not limited to, the following defects and/or replacement of the defective parts:   * + Failure of the lid to prevent rainwater from entering the container when closed on the containers body.   + Damage to the container body, the lid or any component part through opening or closing the lid.   + Failure of the body and lid to maintain their original shape.   + Failure of the wheels to provide continuous, easy mobility, as originally designed.   + Failure at attachment points for lids, hinges, wheels or other points of attachment.   + Cracking, fading, splitting, peeling, weathering degradation and/or lowered ultraviolet resistance to aging in the course of normal operational use.   + Failure of any specified information, identification, RFID identification, marking, graphic, numerals, dating, lettering, language or symbols on containers to be clearly legible.   + Failure of any portion of the bottom of the container body to remain impervious to damage or wear-through after repeated contact with rough and abrasive surfaces.   + All transportation, taxes, customs, excise, brokerage and other fees to deliver replacement containers or parts   F.O.B. to the City’s designated recycling depot as well as any such fees required to send defective parts back to the Contractor or manufacturer, as well as any labour associated with replacing the parts (in cases where a whole container is not being replaced).   * All parts of the container shall be usable for the warranty period of 10 years in the intended application including resistance to bottom wear and permanent deformation from loading and unloading of solid waste. It is to be understood that the container will be gripped by hydraulically operated equipment and will come in contact with asphalt, concrete, and other rough surfaces, including stairs. * All containers shall remain durable in hot and cold temperature variations of this region. In addition, during the warranty period, the container and its component parts shall maintain sufficient strength, shape and appearance, and be resistant to blows, kicks and rodent penetration, such as to require no routine maintenance and in general be maintenance free.   The Contractor shall guarantee continuous availability of a complete inventory of all replacement parts for the duration of the warranty beginning no later than the first day delivery commences. The replacement part stock requirements will be determined by the City and are subject to change. |  |
| 1. **Resin Product**   Provide the following:   * + What is offered.   + Type of resin(s) used in the container bodies and lids.   + Weight of resin(s) used in the container body and lid only, for each container size. |  |
| 1. **Legal or Administrative Settlements:**   The manufacturer of the cart must submit the name, contact name and telephone number for each government or agency with which it has had a legal or administrative settlement of warranty, cart failure claims or contract performance within the last ten (10) years including ongoing negotiations of settlement throughout Canada or US. Include a brief summary of the settlement or indicate if a “gag order” was imposed, and by whom it was ordered. This information must be provided on a separate page entitled “Legal or Administrative Settlements”. |  |
| 1. **Annual Price Adjustment:**   Prices shall be fixed for the full term of the contract. Proponents shall provide a price breakdown as per Fees and Payment Schedule. |  |
| 1. **Sample Carts**   With its Proposal, Proponents shall submit sample carts as representing the proposed carts in bid submissions at no cost to the City. Samples shall include one cart of each of the four (4) cart sizes. Samples will form a part of the Proposal evaluation. Samples should be received on or prior to the Closing Date of the RFP. All samples should be marked “**Samples for RFP No. 1220-030-2022-021, Waste Carts Supply**” and must indicate the name of the Proponent. Samples for items not selected for award may be returned to the Proponent.  Sample carts should be delivered to:  City of Surrey Operations Centre  Attention: Brittany McKinnon  6651 148 Street,  Surrey, BC  V3S 3C7 |  |
| 1. **Delivery**   The Contractor shall be responsible for:   * 1. The delivery of waste collection carts to the City’s Assembly, Distribution and Cart Management facility or to a location determined by the City that will either be in or in close proximity to the City.   2. Coordinating waste cart manufacturing and shipment schedule to accommodate the City’s requests.   3. Unit prices shall include freight, custom duties, brokerage fees and any other delivery costs. |  |
| 1. **Sustainable Purchasing**   The City may give preference for products that demonstrate sustainable purchasing and an overall lower environmental footprint and cost of ownership. |  |

# SCHEDULE C-4 - PROPONENT’S TECHNICAL PROPOSAL (TIME SCHEDULE)

The City encourages responses that demonstrate a thorough understanding of the nature of the work and what the Proponent must do to get the work done properly. To this end, Proponents should provide an estimated project schedule, with major item descriptions and time indicating a commitment to provide the Goods and perform the Services within the time specified (use the spaces provided and/or attach additional pages, if necessary).

MILESTONE DATES \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **ITEM DESCRIPTION** | **SCHEDULE IN \_\_\_\_\_\_\_\_\_\_\_\_\_** | | | | | | | | | |
|  | **1** | **2** | **3** | **4** | **5** | **6** | **7** | **8** | **9** | **10** |
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# SCHEDULE C-5 - PROPONENT’S FINANCIAL PROPOSAL

Indicate the Proponent’s proposed fee (excluding GST), and the basis of calculation (use the spaces provided and/or attach additional pages, if necessary) as follows (as applicable):

**Schedule of Rates:**

Unit prices shall include freight, custom duties, brokerage fees and any other delivery costs.

**Year 1**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Cart Size (litres)** | **Estimated Annual Cart Quantity**  **(A)** | | **Unit Price per Cart**  **(B)** | **Total**  **(A x B)** |
| 120 | 500 | | $ | $ |
| 180 | 500 | | $ | $ |
| 240 | 3,000 | | $ | $ |
| 360 | 6,000 | | $ | $ |
| CURRENCY: Canadian | | Subtotal: | | $ |
| GST 5%: | | $ |
| **TOTAL ESTIMATED ANNUAL**  **PROPOSAL PRICE:** | | **$** |

**Year 2**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Cart Size (litres)** | **Estimated Annual Cart Quantity**  **(A)** | | **Unit Price per Cart**  **(B)** | **Total**  **(A x B)** |
| 120 | 500 | | $ | $ |
| 180 | 500 | | $ | $ |
| 240 | 3,000 | | $ | $ |
| 360 | 6,000 | | $ | $ |
| CURRENCY: Canadian | | Subtotal: | | $ |
| GST 5%: | | $ |
| **TOTAL ESTIMATED ANNUAL**  **PROPOSAL PRICE:** | | **$** |

**Year 3**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Cart Size (litres)** | **Estimated Annual Cart Quantity**  **(A)** | | **Unit Price per Cart**  **(B)** | **Total**  **(A x B)** |
| 120 | 500 | | $ | $ |
| 180 | 500 | | $ | $ |
| 240 | 3,000 | | $ | $ |
| 360 | 6,000 | | $ | $ |
| CURRENCY: Canadian | | Subtotal: | | $ |
| GST 5%: | | $ |
| **TOTAL ESTIMATED ANNUAL**  **PROPOSAL PRICE:** | | **$** |

**Year 4**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Cart Size (litres)** | **Estimated Annual Cart Quantity**  **(A)** | | **Unit Price per Cart**  **(B)** | **Total**  **(A x B)** |
| 120 | 500 | | $ | $ |
| 180 | 500 | | $ | $ |
| 240 | 3,000 | | $ | $ |
| 360 | 6,000 | | $ | $ |
| CURRENCY: Canadian | | Subtotal: | | $ |
| GST 5%: | | $ |
| **TOTAL ESTIMATED ANNUAL**  **PROPOSAL PRICE:** | | **$** |

**Year 5**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Cart Size (litres)** | **Estimated Annual Cart Quantity**  **(A)** | | **Unit Price per Cart**  **(B)** | **Total**  **(A x B)** |
| 120 | 500 | | $ | $ |
| 180 | 500 | | $ | $ |
| 240 | 3,000 | | $ | $ |
| 360 | 6,000 | | $ | $ |
| CURRENCY: Canadian | | Subtotal: | | $ |
| GST 5%: | | $ |
| **TOTAL ESTIMATED ANNUAL**  **PROPOSAL PRICE:** | | **$** |

**Spare Parts:**

Unit prices shall include freight, custom duties, brokerage fees and any other delivery costs.

|  |  |  |
| --- | --- | --- |
| **Item** | **Part Description** | **Unit Price per Cart ($)** |
| 1 | Lids | $ |
| 2 | Cart Body | $ |
| 3 | Hinges | $ |
| 4 | Wheels | $ |
| 5 | Axles | $ |
| 6 | Grab Bar | $ |
| 7 | RFID Tags | $ |
| 8 | Other (please list) | $ |

**Payment Terms:**

A cash discount of \_\_\_\_\_\_% will be allowed if account is paid within \_\_\_\_\_\_\_ days, or the \_\_\_\_\_\_\_\_\_ day of the month following, or net 30 days, on a best effort basis.