|  |  |
| --- | --- |
|  | SCHEDULE B - QUOTATION |

RFQ Title: Supply and Delivery of Additional Varonis Modules & Renewal Licenses

RFQ No: 1220-040-2020-046

**CONTRACTOR**

**Legal Name:**

**Contact Person and Title:**

**Business Address:**

**Business Telephone:**

**Business Fax:**

**Business E-Mail Address:**

**CITY OF SURREY**

City Representative: Richard D. Oppelt, Manager, Procurement Services

E-mail for PDF Files: [purchasing@surrey.ca](mailto:purchasing@surrey.ca)

1.If this Quotation is accepted by the City, a contract will be created as described in:

(a) the Agreement;

(b) the RFQ; and

(c) other terms, if any, that are agreed to by the parties in writing.

2.Capitalized terms used and not defined in this Quotation will have the meanings given to them in the RFQ. Except as specifically modified by this Quotation, all terms, conditions, representations, warranties and covenants as set out in the RFQ will remain in full force and effect.

3. I/We have reviewed the RFQ Attachment 1 – Agreement – Goods and Services. If requested by the City, I/we would be prepared to enter into that Agreement, amended by the following departures (list, if any):

**Section Requested Departure(s) / Alternative(s)**

4. The City requires that the successful Contractor have the following in place **before providing the Goods and Services**:

1. Workers’ Compensation Board coverage in good standing and further, if an “Owner Operator” is involved, personal operator protection (P.O.P.) will be provided,

Workers' Compensation Registration Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_;

1. Prime Contractor qualified coordinator is Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

and Contact Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_;

1. Insurance coverage for the amounts required in the proposed Agreement as a minimum, naming the City as additional insured and generally in compliance with the City’s sample insurance certificate form available on the City’s Website [Standard Certificate of Insurance](http://www.surrey.ca/files/DCT_Standard_Certificate_of_Insurance_2014.docx);

(d) City of Surrey or Intermunicipal Business License: Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_;

(e) If the Contractor’s Goods and Services are subject to GST, the Contractor’s GST Number is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_; and

(f) If the Contractor is a company, the company name indicated above is registered with the Registrar of Companies in the Province of British Columbia, Canada, Incorporation Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

As of the date of this Quotation, we advise that we have the ability to meet all of the above requirements **except as follows** (list, if any):

**Requested Departure(s) / Alternative(s)**

5.The Contractor acknowledges that the departures it has requested in Sections 3 and 4 of this Quotation will not form part of the Agreement unless and until the City agrees to them in writing by initialing or otherwise specifically consenting in writing to be bound by any of them.

SECTION B-1

**Changes and Additions to Specifications:**

6. In addition to the warranties provided in the Agreement, this Quotation includes the following warranties:

7. I/We have reviewed the RFQ Attachment 1, Schedule A – Specifications of Goods and Scope of Services. If requested by the City, I/we would be prepared to meet those requirements, amended by the following departures and additions (list, if any):

**Requested Departure(s) / Alternative(s)**

SECTION B-2

**Fees and Payments**

8.The Contractor offers to supply to the City of Surrey the Goods and Services for the prices plus applicable taxes as follows:

**Option 1**

|  |  |  |  |
| --- | --- | --- | --- |
| **F.O.B.** Destination Freight Prepaid | **Payment Terms**:  A cash discount of \_\_\_\_% will be allowed if invoices are paid within \_\_\_ days, or the \_\_\_ day of the month following, or net 30 days, on a best effort basis. | | **Ship Via:** |
| **Part** | **Quantity** | **Description** | **Price** |
| **Professional Services** | | | |
| PS-1D | 5 | 5 Professional Services Engagement (1 day) |  |
|  |  | **Total Professional Services** |  |
| **Year 1 Subscriptions** |  |  |  |
| DADS-2001-2500OS | 1001 | DatAdvantage for Directory subscription renewal |  |
| DAW-1001-1500OS | 1001 | DatAdvantage for Windows subscription renewal |  |
| DADS-2001-2500OS | 1000 | DatAdvantage for Directory Services subscription (additional users) |  |
| DAOS-1001-1500OS | 1001 | DatAdvantage for OneDrive and SharePoint Online Bundle On-prem subscription for 12 Months |  |
| DLS-2001-2500OS | 2001 | DatAlert Suite subscription |  |
|  |  | **Total Year 1 Subscriptions** |  |
| **Year 2 Subscriptions** | | | |
| DADS-2001-2500OS | 1001 | DatAdvantage for Directory subscription renewal |  |
| DAW-1001-1500OS | 1001 | DatAdvantage for Windows subscription renewal |  |
| DADS-2001-2500OS | 1000 | DatAdvantage for Directory Services subscription (additional users) |  |
| DAOS-1001-1500OS | 1001 | DatAdvantage for OneDrive and SharePoint Online Bundle On-prem subscription for 12 Months |  |
| DLS-2001-2500OS | 2001 | DatAlert Suite subscription |  |
|  |  | **Total Year 2 Subscriptions** |  |
| **Data Collector Maintenance only Renewal** | | | |
| CL-1-5MS | 1 | Collector Software Maintenance and Support from August 31, 2020 to June 30, 2022 |  |
|  |  | **Total Collector Maintenance** |  |
| **Total** |  | Total Before Taxes and other fees |  |

|  |  |  |
| --- | --- | --- |
| CURRENCY: Canadian | Subtotal: | $ |
| GST 5%: | $ |
| **QUOTATION PRICE:** | **$** |

**Option 2**

|  |  |  |  |
| --- | --- | --- | --- |
| **F.O.B.** Destination Freight Prepaid | **Payment Terms**:  A cash discount of \_\_\_\_% will be allowed if invoices are paid within \_\_\_ days, or the \_\_\_ day of the month following, or net 30 days, on a best effort basis. | | **Ship Via:** |
| **Part** | **Quantity** | **Description** | **Price** |
| **Professional Services** | | | |
| PS-1D | 5 | Varonis Professional Services Engagement (per 1 day) |  |
|  |  | **Total Professional Services** |  |
| **Year 1 Subscriptions** | | | |
| DADS-2001-2500OS | 1001 | DatAdvantage for Directory subscription renewal |  |
| DAW-1001-1500OS | 1001 | DatAdvantage for Windows subscription renewal |  |
| DADS-2001-2500OS | 1000 | DatAdvantage for Directory  Services subscription (additional users) |  |
| DAOS-1001-1500OS | 1001 | DatAdvantage for OneDrive and  SharePoint Online Bundle On-prem  subscription for 12 Months |  |
| DLS-2001-2500OS | 2001 | DatAlert Suite subscription |  |
| DCF-1001-1500OS | 1001 | Data Classification Framework  for Windows and SharePoint On-prem  subscription |  |
| DCOS-1001-1500OS | 1001 | Data Classification Framework for  OneDrive and SharePoint Online |  |
|  |  | **Total Year 1 Subscriptions** |  |
| **Year 2 Subscriptions** | | | |
| DADS-2001-2500OS | 1001 | DatAdvantage for Directory subscription renewal |  |
| DAW-1001-1500OS | 1001 | DatAdvantage for Windows subscription renewal |  |
| DADS-2001-2500OS | 1000 | DatAdvantage for Directory  Services subscription (additional users) |  |
| DAOS-1001-1500OS | 1001 | DatAdvantage for OneDrive and  SharePoint Online Bundle On-prem  subscription for 12 Months |  |
| DLS-2001-2500OS | 2001 | DatAlert Suite subscription |  |
| DCF-1001-1500OS | 1001 | Data Classification Framework  for Windows and SharePoint On-prem  subscription |  |
| DCOS-1001-1500OS | 1001 | Data Classification Framework for  OneDrive and SharePoint Online |  |
|  |  | **Total Year 2 Subscriptions** |  |
| **Data Collector Maintenance Renewal** | | | |
| CL-1-5MS | 1 | Collector Software Maintenance and Support from August 31, 2020 to June 30, 2022 |  |
|  |  | **Total Collector Maintenance** |  |

|  |  |  |
| --- | --- | --- |
| CURRENCY: Canadian | Subtotal: | $ |
| GST 5%: | $ |
| **QUOTATION PRICE:** | **$** |

**Force Account Labour and Equipment Rates:**

9. Contractors should complete the following tables setting out the all-inclusive hourly labour rates including overhead and profit for approved extras/credits for all applicable categories of labour (use the spaces provided and/or attach additional pages, if necessary):

**Table 1 – Hourly Labour Rate Schedule For Services:**

|  |  |  |
| --- | --- | --- |
| Labour Category | Straight Time/hr  (Plus GST) | Overtime Rate/hr  (Plus GST) |
| .1 Superintendent | $ | $ |
| .2 Foreman | $ | $ |
| .3 Journeyman | $ | $ |
| .4 Apprentice | $ | $ |
| .5 Skilled Labourer | $ | $ |
| .6 | $ | $ |

**Table 2 – Hourly Equipment Rate Schedule:**

|  |  |  |
| --- | --- | --- |
| No. | Equipment Description *(State)* | Hourly Equipment Rate |
|  |  | $ |
|  |  | $ |

SECTION B-3

**Time Schedule:**

10. Contractors should provide an estimated schedule, with major item descriptions and times indicating a commitment to provide the Goods and perform the Services within the time specified (use the spaces provided and/or attach additional pages, if necessary).

MILESTONE DATES \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| ACTIVITY | SCHEDULE | | | | | | | | | |
|  | **1** | **2** | **3** | **4** | **5** | **6** | **7** | **8** | **9** | **10** |
|  |  |  |  |  |  |  |  |  |  |  |
| SAMPLE |  |  |  |  |  |  |  |  |  |  |

SECTION B-4

**Key Personnel & Sub-Contractors:**

11. Contractors should identify and provide the background and experience of all key personnel proposed to provide the Goods and Services (use the spaces provided and/or attach additional pages, if necessary):

**Key Personnel**

|  |  |
| --- | --- |
| Name: |  |
| Experience: |  |
| Dates: |  |
| Project Name: |  |
| Responsibility: |  |

12. Contractors should identify and provide the background and experience of all sub‑contractors and material suppliers proposed to undertake a portion of the Goods and Services (use the spaces provided and/or attach additional pages, if necessary):

|  |  |  |  |
| --- | --- | --- | --- |
| *Description of Goods & Services* | *Sub-Contractors & Material Suppliers Names* | *Years of Working with Contractor* | *Telephone Number and Email* |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

SECTION B-5

**Experience, Reputation and Resources:**

13. Contractor's relevant experience and qualifications in delivering Goods and Services similar to those required by the RFQ.

14. Contractors should provide references (name and telephone number). (use the spaces provided and/or attach additional pages, if necessary). The City's preference is to have a minimum of three references. Previous clients of the Contractor may be contacted at the City’s discretion.

**[End of Page]**

15. I/We the undersigned duly authorized representatives of the Contractor, having received and carefully reviewed the RFQ and the Agreement, submit this Quotation in response to the RFQ.

**This Quotation** is offered by the Contractor this \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, 202\_.

**CONTRACTOR**

**I/We have the authority to bind the Contractor**

|  |  |
| --- | --- |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Legal Name of Contractor)  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Signature of Authorized Signatory)  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Print Name and Position of Authorized Signatory) | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Signature of Authorized Signatory)  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  (Print Name and Position of Authorized Signatory) |

Request For Quotations – Goods and Services, Template

Updated: August 11, 2017

RDO