



## **REQUEST FOR APPLICATIONS FOR STANDING OFFER AGREEMENTS**

**Title:** Fitness Equipment Replacement Program

**Reference No.:** 1220-060-2023-001

(General Services)

Issue Date: **March 7, 2023**

**REQUEST FOR APPLICATIONS FOR STANDING OFFER AGREEMENTS**

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## REQUEST FOR APPLICATIONS FOR STANDING OFFER AGREEMENT (RFA-SOA)

### 1. INTRODUCTION

The City of Surrey (the “**City**”) invites applicants to submit an application on the form attached as Schedule B - Application (the “**Application**”) to Attachment 1 – Draft Standing Offer Agreement - Goods and Services for the supply of the goods and provision of services described in Schedule A – Specifications of Goods and Scope of Services (the “**Goods and Services**”) to Attachment 1 – Draft Standing Offer Agreement – Goods and Services. The description of the Goods and Services sets out the minimum requirements of the City. A person that submits an Application (the “**Applicant**”) should prepare an Application that meets the minimum requirements, and may as it may choose, in addition, also include goods, services or terms that exceed the minimum requirements.

### 2. NATURE OF A STANDING OFFER AGREEMENT

It is understood and agreed by the Applicant that should an Application be selected by the City, it will result in a standing offer agreement (“**Standing Offer**”) only and the Goods and Services will be ordered by the City solely on an “as and when required” basis. The aggregate value of the Goods and Services which may be ordered is conditional upon the needs of the City. No compensation will be accrued, owed or paid to any Applicant in the event that the Goods and Services are not ordered. If a Standing Offer is executed by the City, at the sole option of the City, the City may place an order (the “**Order**”) for Goods and Services specified in the Order and the Applicant agrees to provide those Goods and Services. The parties agree that the City may not place any orders for Goods and Services with the Applicant for the duration of the term of the Standing Offer. The parties agree that the City may purchase identical or similar Goods and Services from any other source.

### 3. ADDRESS FOR DELIVERY

The Applicant should submit the Application **electronically** in a single pdf file and must be delivered to the City by email at: [purchasing@surrey.ca](mailto:purchasing@surrey.ca)

The City will confirm receipt of emails. Applications that cannot be opened or viewed may be rejected. An Applicant bears all risk that the City’s receiving computer equipment functions properly so that the City receives the Application.

**Note:** The maximum file size the City can receive is 10Mb. If sending large email attachments, Applicants should phone [604-590-7274] to confirm receipt.

### 4. DATE

The City would prefer to receive Applications on or before March 28, 2023 (the “**Date**”).

### 5. INQUIRIES

All inquiries related to this RFA-SOA should be directed in writing to the person named below (the “**City Representative**”). Information obtained from any person or source other than the City Representative may not be relied upon.

Name: Sunny Kaila, Manager, Procurement Services

E-mail: [purchasing@surrey.ca](mailto:purchasing@surrey.ca)

Reference: 1220-060-2023-001

Inquiries should be made no later than seven (7) business days before the Date. The City reserves the right not to respond to inquiries made within seven (7) business days of the Date. Inquiries and responses will be recorded and may be distributed to all Applicants at the discretion of the City.

Applicants finding discrepancies or omissions in the Standing Offer Agreement or RFA-SOA or having doubts to the meaning or intent of any provision, should immediately notify the City Representative. If the City determines that an amendment is required to this RFA-SOA, the City Representative will issue an addendum in accordance with Section 6. No oral conversation will affect or modify the terms of the RFA-SOA or may be relied upon by any Applicant.

## 6. **ADDENDA**

If the City determines that an amendment is required to this RFA-SOA, the City Representative will issue a written addendum by posting it on the BC Bid website at [www.bcbid.gov.bc.ca](http://www.bcbid.gov.bc.ca) (the “**BC Bid Website**”) and the City website at [www.surrey.ca](http://www.surrey.ca) (the “**City Website**”) that will form part of this RFA-SOA. It is the responsibility of Applicants to check the BC Bid Website and the City Website for addenda. The only way this RFA-SOA may be added to, or amended in any way, is by a formal written addendum. No other communication, whether written or oral, from any person will affect or modify the terms of this RFA-SOA or may be relied upon by any Applicant. By delivery of an Application, Applicant is deemed to have received, accepted and understood the entire RFA-SOA including, any and all addenda.

## 7. **NO CONTRACT**

This RFA-SOA (“**Request**”) is simply an invitation for Applications (including prices and terms) for the convenience of all parties. It is not a tender and no obligations of any kind will arise from this RFA-SOA or the submission of Applications. The City may negotiate changes to any terms of an Application, including terms in Attachment 1 – Draft Standing Offer Agreement, Schedule A – Specifications of Goods and Scope of Services to Attachment 1 – Draft Standing Offer Agreement and Schedule B – Application for a Standing Offer Agreement to Attachment 1 – Agreement of the RFA-SOA including prices, and may negotiate with one or more Applicants or may at any time invite or permit the submission of Applications (including prices and terms) from other parties who have not submitted an Application.

## 8. **ACCEPTANCE**

An Application will be an offer to the City which, subject to Section 7, the City may accept at any time by signing the copy of the Application and delivering it to the Applicant. An Application is not accepted by the City unless and until both the Authorized Signatory and the purchasing representative have signed on behalf of the City. Delivery of the signed Application by the City may be by fax or email. In that event, the resulting Standing Offer will be comprised of the documents included in the definition of Agreement in Attachment 1 – Draft Standing Offer Agreement – Goods and Services.

## **9. APPLICANT'S EXPENSES**

Applicants are solely responsible for their own expenses in preparing and submitting an Application, and for any meetings, negotiations or discussions with the City or its representatives and consultants, relating to or arising from the Request. The City will not be liable to any Applicant for any claims, whether for costs, expenses, losses or damages, or loss of anticipated profits, incurred by the Applicant in preparing and submitting an Application, or participating in negotiations, or other activities relating to or arising out of this Request.

## **10. APPLICANT'S QUALIFICATIONS**

By submitting an Application, an Applicant represents that it has the expertise, qualifications, resources, and relevant experience to supply the Goods and Services.

## **11. CONFLICT OF INTEREST**

An Applicant must disclose in its Application any actual or potential conflicts of interest and existing business relationships it may have with the City, its elected or appointed officials or employees. The City may rely on such disclosure.

## **12. SOLICITATION OF COUNCIL MEMBERS, CITY STAFF AND CITY CONTRACTORS**

Applicants and their agents will not contact any member of the City Council, City staff or City consultants with respect to this Request, other than the City Representative named in Section 5 of this Request, at any time prior to the award of a Standing Offer or the cancellation of this Request.

## **13. CONFIDENTIALITY**

All Applications become the property of the City and will not be returned to the Applicant. All Applications will be held in confidence by the City unless otherwise required by law. Applicants should be aware the City is a "public body" defined by and subject to the *Freedom of Information and Protection of Privacy Act* of British Columbia.

## **14. SIGNATURE**

The legal name of the person or firm submitting the Application should be inserted in the Application. The Application should be signed by a person authorized to sign on behalf of the Applicant as follows:

- (a) If the Applicant is a corporation then the full name of the corporation should be included, together with the names of authorized signatories. The Application should be executed by all of the authorized signatories or by one or more of them provided that a copy of the corporate resolution authorizing those persons to execute the Application on behalf of the corporation is submitted;
- (b) If the Applicant is a partnership or joint venture then the name of the partnership or joint venture and the name of each partner or joint venturer should be included, and each partner or joint venturer should sign personally (or, if one or more person(s) have signing authority for the partnership or joint venture, the partnership or joint venture should provide evidence to the satisfaction of the City that the person(s) signing have signing

- authority for the partnership or joint venture). If a partner or joint venturer is a corporation then such corporation should sign as indicated in subsection (a) above; or
- (c) If the Applicant is an individual, including a sole proprietorship, the name of the individual should be included.

## **15. MULTIPLE CONTRACTORS**

The City reserves the right and discretion to divide up the Goods and Services, either by scope, geographic area, or other basis as the City may decide, and to select one or more Contractors to enter into discussions with the City for one or more Agreements to perform a portion or portions of the Goods and Services. If the City exercises its discretion to divide up the Goods and Services, the City will do so reasonably having regard for the RFQ and the basis of Quotations.

In addition to any other provision of this RFQ, Quotations may be evaluated on the basis of advantages and disadvantages to the City that might result or be achieved from the City dividing up the Goods and Services and entering into one or more Agreements with one or more Contractors.

**[END OF PAGE]**



- everything required to be done for the fulfilment and completion of the services in accordance with this Agreement;
- (k) "Standing Offer" means a standing offer agreement between the City and the Contractor, the nature of which is discussed in Section 3; and
  - (l) "Term" has the meaning described in Section 9.

2. This Agreement consists of all of the documents listed below and may be modified only by express and specific written agreement. In the event of a conflict between the provisions of any documents listed below, then the documents shall govern and take precedence in the following order:
- (a) Order;
  - (b) this Standing Offer Agreement;
  - (c) the specifications of Goods and scope of Services set out in Schedule A, to Attachment 1, of the Request;
  - (d) the Application;
  - (e) the Request; and
  - (f) other terms, if any, that are agreed to by the parties in writing.

### **NATURE OF AGREEMENT**

3. It is understood and agreed by the Contractor that should an Application be selected by the City, it will result in a standing offer agreement ("Standing Offer") only and the Goods and Services will be ordered by the City solely on an "as and when required" basis. The aggregate value of the Goods and Services which may be ordered is conditional upon the needs of the City. No compensation will be accrued, owed or paid to any Contractor in the event that the Goods and Services are not ordered. If a Standing Offer is executed by the City, at the sole option of the City, the City may place an order (the "Order") for Goods and Services specified in the Order and the Contractor agrees to provide those Goods and Services. The parties agree that the City may not place any orders for Goods and Services with the Contractor for the duration of the term of the Standing Offer. The parties agree that the City may purchase identical or similar Goods and Services from any other source.

### **GOODS AND SERVICES**

4. The Contractor covenants and agrees that it will, if ordered by the City, perform the Services in accordance with this Agreement. The Goods and Services provided will meet the specifications set out in the Order, Schedule A, to Attachment 1, of the Request and as described in the Application.
5. The City may from time to time, by written notice to the Contractor make changes in the scope of Services. The Fees will be increased or decreased by written agreement of the City and the Contractor according to the rates set out in the Application.
6. The Contractor will, if required in writing by the City, provide additional goods or services as may be listed in the Application. The terms of this Agreement will apply to any additional goods or services, and the fees for additional goods or services will generally correspond to the fees as described in the Application. The Contractor will not provide any additional goods or services in excess of the Goods and Services ordered in writing by the City.
7. The Contractor will perform the Services with that degree of care, skill and diligence normally provided by a qualified and experienced practitioner performing services similar to the Services,



and on the understanding that the City is relying on the Contractor's experience and expertise. The Contractor represents that it has the expertise, qualifications, resources, and relevant experience to supply the Goods and Services.

8. The Contractor will deliver the Goods free and clear of all liens and encumbrances in the manner and to the destination stipulated. In the event of the Contractor's failure to meet this condition, the Contractor will, on written notice from the City, forthwith return all monies paid by the City on account of the Goods and in addition the City may by written notice terminate this Agreement without liability, and in such event, in addition to the above, the Contractor will be liable for any and all expenses or losses incurred by the City resulting from such failure.

## **TERM**

9. This term of this Agreement will commence on [START DATE] and terminate [END DATE] (the "Term").
10. The City may at any time prior to thirty (30) days before the end of the Term, by written notice to the Contractor, extend the Term for a period of time not to exceed four (4) additional one (1) year periods. If the City elects to extend the Term, the provisions of this Agreement will remain in force, including the Fees, except where amended in writing by the parties.

## **TIME**

11. Time is of the essence.

## **FEES**

12. The City will pay the Fees to the Contractor for the ordered Goods and Services in accordance with this Agreement. Payment by the City of the Fees will be full payment for the Goods and Services and the Contractor will not be entitled to receive any additional payment from the City.
13. For greater certainty, costs of general management, non-technical supporting services and general overhead are deemed to be covered by the Fees and will not be subject to additional payment by the City. The Fees shall also include without limitation all costs of boxing, packing, crating, and loading and unloading the Goods at the prescribed destination.

## **PAYMENT**

14. Subject to any contrary provisions set out in Schedule B to Attachment 1, the Contractor will submit invoice to the City requesting payment of the portion of the Fees relating to the Goods and Services provided. Invoices must include the Contractor's name, address and telephone number, the City's purchase order number **P.O. # \_\_\_\_\_**, the Contractor's invoice number, the names, charge-out rates and number of hours worked of all employees of the Contractor that have performed Services; the percentage of Services completed and Goods delivered; the total budget for the Goods and Services and the amount of the budget expended to the date of the invoice; taxes (if any); and grand total of the invoice.
15. If the City reasonably determines that any portion of an invoice is not payable, then the City will so advise the Contractor.

16. The City will pay the portion of an invoice which the City determines is payable within thirty (30) days of the receipt of the Invoice, except the City may hold back from payments 10% of the amount the City determines is payable to the Contractor until such time as the Contractor provides its final report to the City; and
17. If the Contractor offers the City a cash discount for early payment, then the City may, at the City's sole discretion, pay the portion of an Invoice which the City determines is payable at any time after receipt of the Invoice.
18. In an effort to support sustainability, reduce risk and improve customer service, the City has introduced an electronic fund transfer (EFT) option for Contractors. Electing to participate in this program will allow Contractors to receive their payments directly into their bank accounts, reducing risk of fraud and improving the timeliness of their payment receipt.
19. To receive your payments electronically, fax your request on company letterhead to 604-591-4488. You may contact us at 604-592-7010 (Accounts Payable General Inquiries) for more information.

Please send invoices by email to [surreyinvoices@surrey.ca](mailto:surreyinvoices@surrey.ca)

20. Unless otherwise provided, all dollar amounts referred to in this Agreement are in lawful money of Canada.
21. If the Contractor is a non-resident of Canada and does not provide to the City a waiver of regulation letter, the City will withhold and remit to the appropriate governmental authority the greater of:
  - (a) 15% of each payment due to the Contractor; or
  - (b) the amount required under applicable tax legislation.

## **USE OF WORK PRODUCT**

22. The Contractor hereby sells, assigns and transfers to the City the right, title and interest required for the City to use and receive the benefit of all the reports, drawings, plans, designs, models, specifications, computer software, concepts, products, designs or processes or other such work product produced by or resulting from the Services rendered by the Contractor. This section does not give the City the right to sell any such work product to any third party and the City may sell the work product only with the prior approval of the Contractor. The Contractor may retain copies of the work product.

## **PERSONNEL AND SUBCONTRACTORS**

23. The Contractor will provide only personnel who have the qualifications, experience and capabilities to perform the Services.
24. The Contractor will perform the Services using the personnel and sub-contractors as may be listed in the Application and the Contractor will not remove any such listed personnel or sub-contractors from the Services without the prior written approval of the City.
25. **Police Information Check/Vulnerable Sector Check**

The Contractor, Contractor's staff are to undergo a Police Information Check/Vulnerable Sector Check. Any associated costs will be the responsibility of the Contractor. The Contractor will be responsible to ensure that all sub-trades have the same contractual obligations including criminal record compliance for their employees.

The Contractor shall have a corporate policy in place regarding criminal record checks. The City reserves the right to audit the process.

26. If the City reasonably objects to the performance, qualifications, experience or suitability of any of the Contractor's personnel or sub-contractors then the Contractor will, on written request from the City, replace such personnel or sub-contractors.
27. Except as provided for in Section 24, the Contractor will not engage any personnel or sub-contractors, or sub-contract or assign its obligations under this Agreement, in whole or in part, without the prior written approval of the City.

### **LIMITED AUTHORITY**

28. The Contractor is not and this Agreement does not render the Contractor an agent or employee of the City, and without limiting the above, the Contractor does not have authority to enter into any contract or reach any agreement on behalf of the City, except for the limited purposes as may be expressly set out in this Agreement, or as necessary in order to provide the Goods and Services. The Contractor will make such lack of authority clear to all persons with whom the Contractor deals in the course of providing the Goods and Services. Every vehicle used by the Contractor in the course of providing the Goods and Services shall identify the Contractor by name and telephone number.
29. The Contractor is an independent contractor. This Agreement does not create the relationship of employer and employee, a partnership, or a joint venture. The City will not control or direct the details, means or process by which the Contractor performs the Goods and Services. The Contractor will determine the number of days and hours of work required to properly and completely perform the Goods and Services. The Contractor is primarily responsible for performance of the Goods and Services and may not delegate or assign any Goods and Services to any other person except as provided for in the Order. The Contractor will be solely liable for the wages, fringe benefits, work schedules and work conditions of any partners, employees or sub-contractors.
30. The Contractor will preserve and protect the rights of the City with respect to any Goods provided and Services performed under sub-contract and incorporate the General Terms and Conditions of this Agreement into all sub-contracts as necessary to preserve the rights of the City under this Agreement. The Contractor will be as fully responsible to the City for acts and omissions of sub-contractors and of persons directly or indirectly employed by them as for acts and omissions of persons directly employed by the Contractor.

### **CONFIDENTIALITY AND DISCLOSURE OF INFORMATION**

31. Except as provided for by law or otherwise by this Agreement, the Contractor will keep strictly confidential any information supplied to, obtained by, or which comes to the knowledge of the Contractor as a result of the performance of the Services and this Agreement, and will not, without the prior express written consent of the City, publish, release, disclose or permit to be

disclosed any such information to any person or corporation, either before, during or after termination of this Agreement, except as reasonably required to complete the Services.

32. The Contractor acknowledges that the City is subject to the *Freedom of Information and Protection of Privacy Act* of British Columbia and agrees to any disclosure of information by the City required by law.
33. The Contractor agrees to return to the City all of the City's property at the completion of this Agreement, including any and all copies or originals of reports provided by the City.

## **WARRANTIES**

34. The Contractor warrants that the Goods shall be free from defects in design, materials, workmanship and title, shall conform in all respects to the terms of this Agreement, shall be fit and suitable and perform satisfactorily for the purposes and under the conditions made known to the Contractor by the City or which were reasonably inferable. The Goods shall be at least equal to the higher of national standards or codes (such as, by way of illustration, CSA or ASTM), or standards and codes customarily applicable at the place where the City will use the Goods. The Goods shall be of the best quality, if no quality is specified. This general warranty is independent of and without prejudice to any specific warranty or service guarantee offered by the Contractor or third party manufacturer or supplier of the Goods in connection with the purpose for which the Goods were purchased. The Contractor shall assign to the City any warranty or service guarantee offered by a third party manufacturer or supplier of the Goods. Notwithstanding this assignment, if at any time up to one year from the date of delivery or installation (if applicable) the City determines the Goods or any part do not conform to these warranties, the City shall notify the Contractor within a reasonable time after such discovery, and the Contractor shall then promptly correct such nonconformity at the Contractor's expense. Goods used to correct a nonconformity shall be similarly warranted for one year from the date of installation. The Contractor's liability shall extend to all liabilities, losses, damages, claims and expenses incurred by the City caused by any breach of any of the above warranties.
35. The Contractor warrants and guarantees that Goods delivered under this Agreement do not infringe any valid patent, copyright or trademark, foreign or domestic, owned or controlled by any other corporation, firm or person, and agrees to indemnify and save harmless the City and all of its elected and appointed officials, officers, employees, servants, representatives and agents (collectively the "Indemnitees"), from and against any and all claims, demands, causes of action, suits, losses, damages and costs, liabilities, expenses and judgments (including all actual legal costs) by reason of any claim, action or litigation arising out of any alleged or actual infringement of any patent, copyright or trademark, foreign or domestic, relating to the Goods supplied under this Agreement.

## **INSURANCE AND DAMAGES**

36. The Contractor will indemnify and save harmless the Indemnitees from and against all claims, demands, causes of action, suits, losses, damages and costs, liabilities, expenses and judgments (including all actual legal costs) for damage to or destruction or loss of property, including loss of use, and injury to or death of any person or persons which any of the Indemnitees incur, suffer or are put to arising out of or in connection with any failure, breach or non-performance by the Contractor of any obligation of this Agreement, or any wrongful or negligent act or omission of the Contractor or any employee or agent of the Contractor.

37. The indemnities described in this Agreement will survive the termination or completion of this Agreement and, notwithstanding such termination or completion, will continue in full force and effect for the benefit of the Indemnitees.
38. The Contractor will, without limiting its obligations or liabilities and at its own expense, provide and maintain throughout this Agreement the following insurances in forms and amounts acceptable to the City from insurers licensed to conduct business in Canada:
- (a) commercial general liability insurance on an occurrence basis, in an amount not less than five million (\$5,000,000) dollars inclusive per occurrence against death, bodily injury and property damage arising directly or indirectly out of the work or operations of the Contractor, its employees and agents. The insurance will include cross liability and severability of interests such that the coverage shall apply in the same manner and to the same extent as though a separate policy had been issued to each insured. The insurance will include, but not be limited to: premises and operators liability, broad form products and completed operations, owners and Contractor protective liability, blanket contractual, employees as additional insureds, broad form property damage, non-owned automobile, contingent employers liability, broad form loss of use, personal injury, and incidental medical malpractice. The City will be added as additional insured;
  - (b) automobile liability insurance on all vehicles owned, operated or licensed in the name of the Contractor in an amount not less than three million (\$3,000,000) dollars per occurrence for bodily injury, death and damage to property; and
  - (c) Contractor's equipment insurance in an all risks form covering construction machinery and equipment used for the performance of the Services.
39. The Contractor will provide the City with evidence of the required insurance prior to the commencement of this Agreement. Such evidence will be in the form of a completed certificate of insurance acceptable to the City. All required insurance will be endorsed to provide the City with thirty (30) days advance written notice of cancellation or material change restricting coverage. To the extent the City has an insurable interest, the builder's risk policy will have the City as first loss payee. The Contractor will be responsible for deductible amounts under the insurance policies. All of the Contractor's insurance policies will be primary and not require the sharing of any loss by the City or any insurer of the City.
40. The Contractor acknowledges that any requirements of the City as to the amount of coverage under any policy of insurance will not constitute a representation by the City that the amount required is adequate and the Contractor acknowledges and agrees that the Contractor is solely responsible for obtaining and maintaining policies of insurance in adequate amounts. The insurance policy coverage limits shall not be construed as relieving the Contractor from responsibility for any amounts which may exceed these limits, for which the Contractor may be legally liable.
41. The Contractor shall place and maintain, or cause any of its subcontractors to place and maintain, such other insurance or amendments to the foregoing policies as the City may reasonably direct.
42. The Contractor hereby waives all rights of recourse against the City for loss or damage to the Contractor's property.

## **CITY RESPONSIBILITIES**

43. The City will, in co-operation with the Contractor, make efforts to make available to the Contractor information, surveys, and reports which the City has in its files and records that relate to the Goods and Services. The Contractor will review any such material upon which the Contractor intends to rely and take reasonable steps to determine if that information is complete or accurate. The Contractor will assume all risks that the information is complete and accurate and the Contractor will advise the City in writing if in the Contractor's judgment the information is deficient or unreliable and undertake such new surveys and investigations as are necessary.
44. The City will in a timely manner make all decisions required under this Agreement, examine documents submitted by the Contractor and respond to all requests for approval made by the Contractor pursuant to this Agreement.
45. If the City observes or otherwise becomes aware of any fault or defect in the Goods or Services, it may notify the Contractor, but nothing in this Agreement will be interpreted as giving the City the obligation to inspect the Goods or review the Contractor's performance of the Services.

## **DEFICIENCIES**

46. The City shall have a reasonable time to inspect and to accept the Goods. The City may reject any Goods not in accordance with this Agreement, whether due to damage resulting from improper packing, loading, unloading or otherwise. The City shall notify the Contractor of rejection of the Goods whereupon the Goods will be held subject to the disposition by the Contractor. Any costs or expenses incurred by the City as a result of the rejection of the Goods are, immediately upon written demand by the City, payable by the Contractor, and may be set off against any payments owing by the City to the Contractor.
47. The City may hold back from payments otherwise due to the Contractor up to 150% of a reasonable estimate, as determined by the City, on account of deficient or defective materials. This holdback may be held, without interest, until replacement Goods are received or such deficiency or defect is remedied.

## **DEFAULT AND TERMINATION**

48. In the event the Contractor does not ship the Goods by the shipping date specified in this Agreement, or does not deliver the Goods by the delivery date specified in this Agreement, then:
  - (a) the City reserves the right to terminate this Agreement, in whole or in part, and in the event of such termination no payment will be owing by the City on account of this Agreement and the Contractor will be liable for any and all expenses or loss resulting from such failure or delay and will return all monies paid by the City; or
  - (b) if the City does not terminate this Agreement for late shipping or delivery, the City may deduct and setoff from any payments owing to the Contractor all additional costs the City reasonably incurs on account of the late shipping or delivery.
49. The City may by written notice at any time cancel this Agreement with respect to Goods which, as of the date of cancellation, have not been shipped.
50. The City may at any time and for any reason by written notice to the Contractor terminate this Agreement before the completion of all Services, such notice to be determined by the City at its sole discretion. Upon receipt of such notice, the Contractor will perform no further Services other



than the work which is reasonably required to terminate the Services and return the City's property to the City. Despite any other provision of this Agreement, if the City terminates this Agreement before the completion of all the Services, the City will pay to the Contractor all amounts owing under this Agreement for Services provided by the Contractor up to and including the date of termination, plus reasonable termination costs in the amount as determined by the City in its sole discretion. Upon payment of such amounts no other or additional payment will be owed by the City to the Contractor, and, for certainty, no amount will be owing on account of lost profits relating to the portion of the Services not performed or other profit opportunities.

51. The City may terminate this Agreement for cause as follows:
- (a) If the Contractor is adjudged bankrupt, or makes a general assignment for the benefit of creditors because of its insolvency, or if a receiver is appointed because of its insolvency, the City may, without prejudice to any other right or remedy the City may have, terminate this Agreement by giving the Contractor or receiver or trustee in bankruptcy written notice; or
  - (b) If the Contractor is in breach of any term or condition of this Agreement, and such breach is not remedied to the reasonable satisfaction of the City within five (5) days after delivery of written notice from the City to the Contractor, then the City may, without prejudice to any other right or remedy the City may have, terminate this Agreement by giving the Contractor further written notice.
52. If the City terminates this Agreement as provided by this Section, then the City may:
- (c) enter into contracts, as it in its sole discretion sees fit, with other persons to complete the Services;
  - (d) withhold payment of any amount owing to the Contractor under this Agreement for the performance of the Services;
  - (e) set-off the total cost of completing the Services incurred by the City against any amounts owing to the Contractor under this Agreement, and at the completion of the Services pay to the Contractor any balance remaining; and
  - (f) if the total cost to complete the Services exceeds the amount owing to the Contractor, charge the Contractor the balance, which amount the Contractor will forthwith pay.
53. The City will not accept nor be responsible for any restocking charges for any Goods shipped to the City and then, for whatever reason, returned to the Contractor pursuant to this Agreement. The Contractor is to bear all costs including shipping and handling of returned Goods.

## **CURING DEFAULTS**

54. If the Contractor is in default of any of its obligations under this Agreement, then the City may without terminating this Agreement, upon 5 days written notice to the Contractor, remedy the default and set-off all costs and expenses of such remedy against any amounts owing to the Contractor. Nothing in this Agreement will be interpreted or construed to mean that the City has any duty or obligation to remedy any default of the Contractor.

## **DISPUTE RESOLUTION**

55. The parties will make reasonable efforts to resolve any dispute, claim, or controversy arising out of this Agreement or related to this Agreement ("Dispute") using the dispute resolution procedures set out in this section.
- (a) Negotiation

The parties will make reasonable efforts to resolve any Dispute by amicable negotiations and will provide frank, candid and timely disclosure of all relevant facts, information and documents to facilitate negotiations.

(b) Mediation

If all or any portion of a Dispute cannot be resolved by good faith negotiations within 30 days, either party may by notice to the other party refer the matter to mediation. Within 7 days of delivery of the notice, the parties will mutually appoint a mediator. If the parties fail to agree on the appointment of the mediator, then either party may apply to the British Columbia International Commercial Arbitration Centre for appointment of a mediator. The parties will continue to negotiate in good faith to resolve the Dispute with the assistance of the mediator. The place of mediation will be Surrey, British Columbia. Each party will equally bear the costs of the mediator and other out-of-pocket costs, and each party will bear its own costs of participating in the mediation.

(c) Litigation

If within 90 days of the request for mediation the Dispute is not settled, or if the mediator advises that there is no reasonable possibility of the parties reaching a negotiated resolution, then either party may without further notice commence litigation.

## **WCB AND OCCUPATIONAL HEALTH AND SAFETY**

56. The Contractor will, at its own expense, procure and carry full Workers' Compensation Board coverage for itself and all workers, employees, servants and others engaged in the supply of the Goods and Services. The City has the unfettered right to set off the amount of the unpaid premiums and assessments for the Workers' Compensation Board coverage against any monies owing by the City to the Contractor. The City will have the right to withhold payment under this Agreement until the Workers' Compensation Board premiums, assessments or penalties in respect of the Goods and Services have been paid in full.
57. The Contractor will provide the City with the Contractor's Workers' Compensation Board registration number and a letter from the Worker's Compensation Board confirming that the Contractor is registered in good standing with the Workers' Compensation Board.
58. The Contractor agrees that it is the prime contractor for the Services for the purposes of the *Workers Compensation Act*. The Contractor will have a safety program in place that meets the requirements of the Workers' Compensation Board Occupational Health and Safety Regulation and the *Workers Compensation Act*. As prime contractor, the Contractor will be responsible for appointing a qualified coordinator for insuring the health and safety activities for the location of the Services. That person will be the person so identified in this Agreement, and the Contractor will advise the City immediately in writing if the name or contact number of the qualified coordinator changes.
59. Without limiting the generality of any other indemnities granted by the Contractor in this Agreement, the Contractor will indemnify and save harmless the Indemnitees from and against all claims, demands, causes of action, suits, losses, damages, costs, liabilities, expenses, judgments, penalties and proceedings (including all actual legal costs) which any of the Indemnitees incur, suffer or are put to arising out of or in any way related to unpaid Workers' Compensation Board assessments owing from any person or corporation engaged in the performance of this Agreement or arising out of or in any way related to the failure to observe safety rules, regulations



and practices of the Workers' Compensation Board, including penalties levied by the Workers' Compensation Board.

60. The Contractor will ensure compliance with and conform to all health and safety laws, by-laws or regulations of the Province of British Columbia, including without limitation the *Workers Compensation Act* and Regulations pursuant thereto.
61. The City may, on twenty-four (24) hours written notice to the Contractor, install devices or rectify any conditions creating an immediate hazard existing that would be likely to result in injury to any person. However, in no case will the City be responsible for ascertaining or discovering, through inspections or review of the operations of the Contractor or otherwise, any deficiency or immediate hazard.
62. The Applicant understands and undertakes to comply with all the Workers' Compensation Board Occupational Health and Safety Regulations for hazardous materials and substances, and in particular with the "Workplace Hazardous Materials Information Systems (WHMIS)" Regulations. All "Material Safety Data Sheets (MSDS)" will be shipped along with the Goods and any future MSDS updates will be forwarded.

*Refer to Schedule A-2 – Prime Contractor Designation – Letter of Understanding for additional information.*

*Refer to Schedule A-3 – Contractor Health & Safety Expectation – Responsibility of Contractors for additional information.*

## **BUSINESS LICENSE**

63. The Contractor will obtain and maintain throughout the term of this Agreement a valid City of Surrey business license.

## **GENERAL PROVISIONS FOR GOODS**

64. Documentation for shipments of Goods from outside Canada will be provided by the Contractor by airmail and will include all documents as required by law or customary practice. All packages will be marked as follows:

"Upon arrival, please contact customs broker:  
Livingston International Inc.  
Telephone: 604-685-3555  
Fax: 604-605-8231  
Email: cst19@livingstonintl.com"

65. If this Agreement pertains to the fabrication, assembly or other processing of the Goods, representatives of the City will be permitted free access at all reasonable times for the purpose of inspection, testing or obtaining information as to the progress of the fabrication, assembly or processing.
66. The City may require that shop drawings be submitted by the Contractor for review prior to the delivery of the Goods. The City may require that a qualified registered professional engineer stamp and approve a shop drawing prior to submission. Any review of shop drawings by the City will not relieve the Contractor from its obligation to deliver Goods in full compliance with all requirements of this Agreement.

## **APPLICABLE LAWS, BUILDING CODES AND BY-LAWS**

67. This Agreement will be governed by and construed in accordance with the laws of the Province of British Columbia. The City and the Contractor accept the jurisdiction of the courts of British Columbia and agree that any action under this Agreement be brought in such courts.
68. The Contractor will provide Services in full compliance with all applicable laws, building codes and regulations.
69. The Contractor will, as a qualified and experienced practitioner, interpret applicable codes, laws and regulations applicable to the performance of the Services. If an authority having jurisdiction imposes an interpretation which the Contractor could not reasonably have verified or foreseen prior to entering into this Agreement, then the City will pay the additional costs, if any, of making alterations so as to conform to the required interpretation.

## **JURISDICTION OF COUNCIL AND NON-APPROPRIATION**

70. Nothing in this Agreement limits or abrogates, or will be deemed to limit or abrogate, the jurisdiction of the Council of the City in the exercise of its powers, rights or obligations under any public or private statute, regulation or by-law or other enactment.
71. The Contractor recognizes and agrees that the City cannot make financial commitments beyond the City's current fiscal year. The City will annually make bonafide requests for appropriation of sufficient funds to cover all payments covered by this Agreement. If City Council does not appropriate funds, or appropriates insufficient funds, the City will notify the Contractor of its intention to terminate or reduce the services so affected within 30 days after the non-appropriation becomes final. Such termination shall take effect 30 days from the date of notification, shall not constitute an event of default and shall relieve the City, its officers and employees, from any responsibility or liability for the payment of any further amounts under this Agreement.

## **ENTIRE AGREEMENT**

72. This Agreement, including the Schedules and any other documents expressly referred to in this Agreement as being a part of this Agreement, contains the entire Agreement of the parties regarding the provision of the Goods and Services and no understandings or agreements, oral or otherwise, exist between the parties except as expressly set out in this Agreement. This Agreement supersedes and cancels all previous agreements between the parties relating to the provision of the Goods and Services.

## **AMENDMENT**

73. This Agreement may be amended only by agreement in writing, signed by both parties.

## **CONTRACTOR TERMS REJECTED**

74. In the event that the Contractor issues an invoice, packing slip, sales receipt, or any like document to the City, the City accepts the document on the express condition that any terms and conditions in it which constitute terms and conditions which are in addition to or which establish conflicting terms and conditions to those set out in this Agreement are expressly rejected by the City.

## **SURVIVAL OF OBLIGATIONS**

75. All of the Contractor's obligations to provide the Goods and perform the Services in a professional and proper manner will survive the termination or completion of this Agreement.

## **CUMULATIVE REMEDIES**

76. The City's remedies under this Agreement are cumulative and in addition to any right or remedy which may be available to the City at law or in equity.

## **NOTICES**

77. Any notice, report or other document that either party may be required or may wish to give to the other should be in writing, unless otherwise provided for, and will be deemed to be validly given to and received by the addressee, if delivered personally, on the date of such personal delivery, if delivered by facsimile, on transmission, or if by mail, five calendar days after posting. The addresses for delivery will be as follows:

**(a) The City:**

City of Surrey, Surrey City Hall  
<img alt="redaction icon" data-bbox="254 434 284 448"/> **insert department/division/section name**>  
13450 – 104 Avenue, Surrey, B.C., V3T 1V8, Canada,

Attention: <img alt="redaction icon" data-bbox="254 488 284 502"/> **insert City contact name**>  
<img alt="redaction icon" data-bbox="254 506 284 520"/> **insert title**>

Business Fax No.: <img alt="redaction icon" data-bbox="311 541 341 555"/> **insert**>  
Business Email: <img alt="redaction icon" data-bbox="311 559 341 573"/> **insert**>

**(b) The Contractor:**

<img alt="redaction icon" data-bbox="254 623 284 637"/> **insert name and address**>

Attention: <img alt="redaction icon" data-bbox="254 657 284 671"/> **insert City contact name**>  
<img alt="redaction icon" data-bbox="254 675 284 689"/> **insert title**>

Business Fax No.: <img alt="redaction icon" data-bbox="311 710 341 724"/> **insert**>  
Business Email: <img alt="redaction icon" data-bbox="311 728 341 742"/> **insert**>

## **UNENFORCEABILITY**

78. If any provision of this Agreement is invalid or unenforceable, it will be severed from the agreement and will not affect the enforceability or validity of the remaining provisions of the Agreement.

## **HEADINGS**

79. The headings in this Agreement are inserted for convenience of reference only and will not form part of nor affect the interpretation of this Agreement.

## **SINGULAR, PLURAL AND GENDER**

80. Wherever the singular, plural, masculine, feminine or neuter is used throughout this Agreement the same will be construed as meaning the singular, plural, masculine, feminine, neuter or body corporate where the context so requires.

## **WAIVER**

81. No waiver by either party of any breach by the other party of any of its covenants, obligations and agreements will be a waiver of any subsequent breach or of any other covenant, obligation or agreement, nor will any forbearance to seek a remedy for any breach be a waiver of any rights and remedies with respect to such or any subsequent breach.

## **SIGNATURE**

82. This Agreement may be executed in one or more counterparts all of which when taken together will constitute one and the same Agreement, and one or more of the counterparts may be delivered by fax or PDF email transmission.

## **EQUIVALENTS, SUBSTITUTIONS, ALTERNATIVES**

83. Unless otherwise stated, if, and wherever, the specifications state a brand name, a make, the name of manufacturer, a trade name or a supplier catalogue number, it is for the purpose of establishing a grade or quality of material only. It is not intended to rule out the use of other equivalent materials or equipment. If, however, Goods other than that specified are proposed in the Application, the Contractor is to include the name of such Goods, its manufacturer, any trade name and any applicable vendor catalogue number, and the City may request that the Contractor provide specific evidence of equivalency. Evidence of quality in the form of samples may be requested.

The use of the name of a manufacturer or of any particular make, model or brand in describing an item does not restrict the Contractor to that manufacturer or specific article unless limited by the term "no substitute". However, the article being offered must be of such character and quality so that it will serve the purpose for which it is to be used equally as well as that specified, and the Contractor shall warrant to the City that it is fit for that purpose. Applications on comparable items must clearly state the exact article being offered including any and all applicable options and the Contractor shall furnish such other information concerning the article being offered as will be helpful in evaluating its acceptability for the purpose intended. If the Contractor does not indicate that the article offered is other than as specified, it will be understood that the Contractor is offering the article exactly as specified. Contractor should provide documentation on the specifications and quality levels of the proposed products. Applications submitted that do not contain this documentation may be subject to rejection.

## **RISK OF LOSS OR DAMAGE, TITLE**

84. The Contractor will bear the risk of loss, theft, destruction or damage to the goods until delivered and accepted by the City at the destination.

Any loss or damage to the City property caused by the Contractor and its employees during delivery and installation shall be the responsibility of the Contractor.

**UNSATISFACTORY PERFORMANCE**

85. Where any equipment, and replacement equipment or component thereof covered under this Agreement is designated by the City of Surrey to be non-performing, not suitable for the intended environment, or to not meet the quality and standards set out by its intended use, within ninety (90) days of installation, the City will provide written notice to the Contractor. The Contractor will remove the installed equipment and put in place a suitable replacement, at the sole discretion of the City, without any additional cost to the City within five (5) business days. The Contractor shall make service available on all Equipment, replacement Equipment and accessories and components thereof for the entire Term of this Agreement.

**ENUREMENT**

86. This Agreement shall enure to the benefit of and be binding upon the respective successors and permitted assigns of the City and the Contractor.

**IN WITNESS WHEREOF** the parties hereto, by their respective representatives duly authorized in that behalf, have caused this Agreement to be executed as of the date set out above written.

**This Standing Offer Agreement** is executed by the City of Surrey this \_\_\_\_ day of \_\_\_\_, 202\_.

**CITY OF SURREY**

**I/We have the authority to bind the City.**

\_\_\_\_\_  
(Signature of Authorized Signatory)

\_\_\_\_\_  
(Signature of Authorized Signatory)

\_\_\_\_\_  
(Print Name and Position of Authorized Signatory)

\_\_\_\_\_  
(Print Name and Position of Authorized Signatory)

**This Standing Offer Agreement** is executed by the Contractor this \_\_\_\_ day of \_\_\_\_, 202\_.

**CONTRACTOR**

**I/We have the authority to bind the Contractor.**

\_\_\_\_\_  
(Legal Name of Contractor)

\_\_\_\_\_  
(Signature of Authorized Signatory)

\_\_\_\_\_  
(Signature of Authorized Signatory)

\_\_\_\_\_  
(Print Name and Position of Authorized Signatory)

\_\_\_\_\_  
(Print Name and Position of Authorized Signatory)

**SCHEDULE A  
SPECIFICATIONS OF GOODS AND SCOPE OF SERVICES**

**PROJECT TITLE: FITNESS EQUIPMENT REPLACEMENT PROGRAM [FERP]**

**1. PURPOSE**

The City of Surrey (the “City”) is seeking experienced and qualified contractors for the supply, delivery and installation of new, high quality commercial grade fitness equipment delivered to the various locations of the City’s Recreation Centre on an “as and when” required basis.

**2. BACKGROUND**

The City’s recreation centres provide several programs and services to the public including instructional fitness classes, personal training, and open gym use. The City’s facilities have experienced tremendous growth which has resulted in the increase of fitness equipment that includes a variety of cardiovascular fitness machines and strength training equipment.

As a result the City is in the process of developing a fitness equipment replacement program to ensure the long term delivery of fitness the equipment and warranty services to the City.

The Goods and Services may be available to the following facilities on an “as and when required” basis:

- (a) Clayton Community Centre, located at 7155 187A Street, Surrey
- (b) North Surrey Sport and Ice Complex, located at 10950 126A Street, Surrey
- (c) Cloverdale Recreation Centre, located at 6188 176 Street, Surrey
- (d) Guildford Recreation Centre, located at 15105 152 Street, Surrey
- (e) Fraser Heights Recreation Centre, located at 10588 160 Street, Surrey
- (f) Surrey Sport and Leisure Centre, located at 16555 Fraser Hwy, Surrey
- (g) Fleetwood Community Centre, located at 15996 84 Avenue, Surrey
- (h) South Surrey Indoor Pool, located at 14655 17 Avenue, Surrey
- (i) South Surrey Recreation and Arts Centre, located at 14601 20 Avenue, Surrey
- (j) Grandview Heights Aquatics Centre, located at 16855 24 Avenue, Surrey
- (k) Newton Recreation Centre, located at 13730 72 Avenue, Surrey
- (l) Chuck Bailey Recreation Centre, located at 13458 107A Avenue, Surrey

The City may not be limited to the locations above and may add or delete locations at its own discretion.

**3. SCOPE OF SERVICES**

The Contractor will provide everything required including all skilled labour, tools, materials, equipment, and transportation: the supply, delivery and installation and commissioning of new “full commercial” rated fitness equipment and cardiovascular equipment at various City locations.

The Contractor will provide:

- (a) skilled labour, materials, tools, equipment, accessories, and drawings required for the supply, delivery, unload and installation and commissioning of new Goods;

- (b) new equipment engineered for commercial use, durable, heavy duty, easy to use and able to be used for approximately 16 hours per day, seven days per week in a public recreation setting;
- (c) provide products that comply with local, provincial, and federal approvals for their intended use through certification (e.g., Canadian General Standards Board (CGSB));
- (d) schedule of work showing key milestone dates: order of equipment, delivery time, assembly and installation, commissioning and testing, training and handing over of equipment;
- (e) equipment assembly, placement, installation and commissioning shall be in accordance to manufacturer's specifications, recommendations and instructions;
- (f) preparation, submission and resubmission of equipment layout as required for review and approval by City's staff;
- (g) submittal of equipment cut sheets and specifications;
- (h) removal of all packaging debris, litter, and tools from the facility;
- (i) implementation of required protection techniques and systems to avoid causing any damage to the facility or its surrounding during and after the delivery and placement of the Goods;
- (j) complete testing and commissioning of the Goods by skilled and certified technicians prior to use;
- (k) submittal of O&M manuals including guarantees and warranty letters of each Good;
- (l) on-site warranty repairs as required; and
- (m) coordinate with the City's service provider for repairs and preventative maintenance who will also maintain an adequate inventory of replacement parts for a period extending beyond discontinuation of a specified Good product line. (i.e. stock parts inventory).

#### **4. OBJECTIVES**

This process is intended to achieve the following objectives:

- (a) Provide a comprehensive master agreement offering Goods and Services to various City recreation centres;
- (b) Establish a price agreement which provided the City with the optimum combination of quality, service levels and cost control;
- (c) Combine the volumes of various City recreation centres to achieve a cost effective pricing; and
- (d) Reduce transaction process costs by consolidating requirements with fewer vendors.

#### **5. EQUIPMENT SPECIFICATIONS / EQUIPMENT FEATURES**

All Goods must be full commercial warranted with no limitations on daily use (high volume recreation setting). It is the Contractor's responsibility to provide evidence that substantiates that the product they are quoting under each category meets or exceeds this daily use requirement. Contractors should provide more than one (1) model for each type of fitness equipment offered.

The Contractor warrants that the Goods should be:

- (a) meets the needs of an aging population;
- (b) new and of recent manufacture, carrying full manufacturers', distributors' and installers' or suppliers' warranties unless otherwise required or permitted under this Agreement;
- (c) of best commercial grade quality, durable, and easy to use;



- (d) free from defects in design, materials, workmanship, faults and faulty operation, and free from latent defects;
- (e) conform in all respects to the terms of this Agreement, all applicable laws, Good Industry Practice, and all applicable manufacturers' recommendations;
- (f) fit and suitable and perform satisfactorily for the purposes and under the conditions made known to the Contractor by the City or which were reasonably inferable;
- (g) suitable for use in a recreation center environment;
- (h) accessible equipment, provide options and suggestion on how to meet the needs of our clients that would benefit from our accessible equipment.

All Goods provided by the Contractor to the City must be Canadian Standards Association (CSA) approved.

## **6. CONTRACTOR RESPONSIBILITIES**

6.1 The Contractor should:

- (a) supply the Goods on an "as and when" required basis at the quoted discounts/prices to the designated locations specified by the City's end user without a minimum dollar amount per order;
- (b) deliver the Goods on dates as per on going orders and at the City's discretion and install as recommended by the original equipment manufacturer of the various pieces of fitness equipment to the designated locations;
- (c) provide delivery timeline(s) for all equipment and any special requirements for installation and moving of equipment into the physical fitness centre space;
- (d) upon delivery of the Goods, the Contractor shall provide qualified technicians onsite to move, install, and make fully operational all Goods delivered or on dates as per the City's discretion;
- (e) provide the company name, location, contact name, phone number and email address of the authorized repair and support repair services provider;
- (f) provide information on common replacement parts for Goods proposed including a catalogue of replacement parts that you will stock as part of your inventory, information on your inventory available on-line and the length of time that replacement parts will be made available in the event that any Goods proposed is discontinued;
- (g) provide information on the process of notifying the City for any parts, etc. on re-call.
- (h) immediately report to the City any damage to the Goods or facility caused by the Contractor or its maintenance technicians and will remedy these damages to the City's standard and at no cost to the City.
- (i) Initiate, maintain, supervise, observe and comply with all safety precautions and programs in connection with the warranty work done in accordance with all applicable federal, provincial and local laws, regulations and ordinances; and
- (j) remove all garbage, obsolete equipment, and packing material related to the installation of Goods.



## 7. PRODUCT CATEGORIES

The product categories include, but not limited to the following:

- (a) **Cardio:** Treadmills, Treadmills with full extended handrails, Upright Bikes, Recumbent Bikes, Indoor Cycle, Air Bike, Hand Bike, Elliptical, Recumbent Elliptical, Octane Xride, Concept II Rower, Concept II Ski Erg, Stair Climber, Power Mill.
- (b) **SelectORIZED Equipment/Cable Units:** Cynergy Cage, Multi-Jungle, Full Rack, Half Rack Long Base, Power Rack, Half Rack, Smith Machine, Olympic Bench Press, Cable Motion Dual-Pulley, Leg Press, Leg Curl w/ start RLD, Seated Leg Curl, Chest Press, Overhead Press, Shoulder Press, Incline Press, High/Low Row, Lat Pulldown, Pec Fly/Rear Delt, Seated Calf Raise, Back Extension, Lying Leg Press.
- (c) **Free Weights/Benches:** Two-Tier Dumbbell Rack, Three-Tier Dumbbell Rack, Dumbbells (5-50 lbs), Dumbbells (55-100 lbs), Barbell Rack, Barbell (20-110 lbs) Fixed, Flat Bench, Adjustable Bench, Utility Bench, Decline Bench.
- (d) **Adaptive Equipment:** Adaptive Cardio, Active Passive Hands, Active Passive Trainer.

The City may remove or add product categories listed above based on its operational requirements.

## 8. PRICING, DISCOUNTS AND QUANTITIES

- 8.1 **Pricing:** Prices quoted are to remain firm for one year from commencement date of the Standing Offer, except if the Contractor offers the product(s) for public sale at a lower cost, the same or better pricing must be extended to the City..

Price shall include any and all costs associated with freight, inside delivery, setup and training on equipment.

The Contractor should provide at least ninety (90) days written notice to the City on any proposed price changes for the subsequent year prior to the agreement anniversary date and submit evidence showing the price adjustment is required.

All prices shall be in **Canadian funds**.

- 8.2 **Discounts:** The City seeks a competitive discount-off the Contractor's most current published list pricing. The discounts will be firm for the initial term of the Agreement.
- 8.3 **Quantities:** There is no guarantee that any minimum purchase volume will be reached through this Standing Offer.

The quantity of any goods and level of services specified in the RFA-SOA are only an approximation of requirements given in good faith. In submitting an Application to this RFA-SOA, the Applicant acknowledges that any quantities provided are estimates only, and confirms to its ability to accommodate increases or decreases in workload as they occur.

## **9. DELAYS**

- 9.1 In the event the delivery schedule approved by the City is delayed by events beyond the control of the City, the City shall provide prompt and timely notice, in writing, to the Contractor(s).
- 9.2 If the Contractor(s) is delayed in the performance of the Services by its own acts or omissions, or those of its employees, agents or subcontractors, then the Contractor(s) will not be entitled to any time extension or reimbursement as a result of such delay.
- 9.3 In the event the Contractor(s) fails to meet its delivery commitments, the City reserves the right to obtain similar equipment and supplies necessary to function properly from any available source. In such event, the order will be cancelled and any difference in price shall be paid by the Contractor(s).  
The City will not be responsible for restocking charges for Goods returned or exchanged under the terms of the Contract, unless mutually agreed upon by the City and the Contractor.

## **10. DELIVERY RESCHEDULING AND STORAGE**

Upon receipt of the notice of delay, the Contractor(s) shall be responsible for rescheduling delivery or, if unable to do so, for storage and all associated storage costs for a period of up to and including ninety (90) days after the original City-approved delivery schedule.

## **11. IN-SERVICE TRAINING**

- 11.1 Contractor will be required to provide customized instructional training program to include, but not limited to:
- (a) a minimum two (2) hours interactive in-service training session at no cost to the City. The session will teach City staff how to use the equipment correctly, identify the basic parts/components of each piece, what to watch for regarding trouble shooting, understanding common error messages, and will provide an itemized list of needed cleaning supplies and clearly outline the necessary cleaning schedule and procedures for each piece of equipment provided;
  - (b) training City staff on uses, features, and functioning of equipment within two (2) weeks of installation;
  - (c) training City staff on the maintenance of the provided equipment within two (2) weeks of installation;
  - (d) training City staff on correct methods to move provided equipment safely;
  - (e) testing and exercise protocols of equipment; and
  - (f) proper operation of the equipment and the recommended routine preventative maintenance procedures.

## **12. REPAIRS**

- 12.1 Warranty repairs must be performed during the City's normal business hours 8:00 a.m. to 6:00 p.m., 7 days per week, including most Statutory holidays.
- 12.2 The Contractor shall repair any fitness equipment at no cost to the City if:

- (1) a replaced part by the Contractor fails within two (2) weeks from the time of repair.
- (2) a repaired function by the Contractor exhibits the same malfunction with two (2) weeks from the time of repair.

### **13. UPGRADES**

- 13.1 The Contractor will release, at regular intervals, fitness equipment model operating system upgrades, which will include firmware releases, software upgrades and security hot fixes to the extent provided in the ordinary course of business to its customers.
- 13.2 The Contractor will use a Contractor or manufacturer certified technician, at no additional cost to the City, to install upgrades and features.
- 13.3 The City, at its sole option, may choose to direct the Contractor not to upgrade the unit of Equipment with a manufacturer recommended change.
- 13.4 For the unit of Good where the Contractor is performing an upgrade, including patch or fix, or installation work, the Contractor will ensure:
  - (a) that the City is aware of the procedures that it needs to perform to have any databases on a unit of Good:
    - (i) backed up immediately prior to the Contractor beginning installation of any upgrade;
    - (ii) successfully restored;
  - (b) functionality of the data, the enabling solution and features are verified; and
  - (c) a fallback plan approved by the City to restore the original configuration is in place.

### **14. RESPONSE TIME**

- 14.1 Throughout the duration of the equipment warranty period, the Contractor will have the ability to perform local service/repair on the supplied fitness equipment and:
  - (a) provide a guaranteed telephone response time to the City within a maximum of two (2) hours from the time a service call is initiated;
  - (b) provide authorized service repair and must have access to stock parts that breakdown with frequency to ensure that equipment malfunctions are diagnosed within a twenty four (24) hour period; and
  - (c) have the fitness equipment fully repaired in accordance with original equipment manufacturers performance standards within a maximum of forty-eight (48) hours following diagnosis.
- 14.2 Services are to ensure safe and dependable operation of the equipment at all times. All repairs shall be made on site with the City's Facility where the fitness equipment resides with minimal disruption to operations and customers.

## **15. INSPECTION**

- 15.1 All Goods and Services are subject to inspection and approval upon delivery. The City has the right to refuse acceptance of such Good and/or Services that are not in accordance with the specifications, requirements or the manufacturer's warranty (expressed or implied).
- 15.2 Each unit is to be delivered clean and shall be complete with all equipment operable. The unit(s) will be inspected by the City upon delivery to determine compliance with the specifications and/or to test its ability to perform its intended use.
- 15.3 Acceptance or rejection of the Goods and/or Services shall be made promptly as practical, but failure to inspect the Goods and/or Services shall not relieve the Contractor from responsibility of such Goods and/or Services that are not in accordance with this Request.
- 15.4 The City shall be the final judge of all Goods and/or Services in respect of both quality and quantity and its decisions of all questions in dispute with regard thereto will be final. Goods that are not accepted will be returned to the Contractor at the Contractor's sole expense.
- 15.5 After installation and set-up, the Contractor is required to demonstrate that the Good provided is not damaged and functions properly. Failure to satisfy this acceptance test may result in rejection of the equipment with no financial obligation incurred by the City

## **16. DOCUMENT REQUIRED UPON DELIVERY OF FITNESS EQUIPMENT**

- 16.1 Documentation at time of Delivery:

Contractor is to provide the following documentation upon delivery:

- Copy of Purchase Order and Original Invoice(s).
- Warranty Policy(ies) and/or certifications as may be required in the Specifications.
- Parts, service, operators and maintenance manual(s) as may be required in the Technical Specifications; and
- Parts catalog for each type of equipment.

- 16.2 The Contractor should maintain a catalogue of replacement parts and make it available to the City and/or the City's equipment maintenance contractor.

## **17. PACKAGING AND DELIVERY**

- 17.1 Prices are to be quoted F.O.B. Destination, including freight, unloading at destination, import duties, brokerage fees, royalties, handling charges, overhead, profit and all other costs included
- 17.2 All shipping containers shall be properly and legibly marked or labelled on the outside with the description of the items and City's purchase order number. Packing or delivery slips must be provided.
- 17.3 An authorized representative of the Contractor shall supervise the delivery, unpacking and installation of the Goods.

## **18. RETURN OF ITEMS**

### **18.1 Contractor Error**

Goods which are unacceptable because of quality problems, duplicated shipments, outdated product, breakage, or other issues related to Contractor or product performance, shall be returned at Contractor's expense within five (5) business days after receipt of notification from the City facility; with no restocking charge. If the original packaging cannot be utilized for the return, the Contractor will supply the City with appropriate return packaging within the five (5) business day period. The Contractor will assume the risk of loss or damage in transit. The returned product shall either be replaced with acceptable Goods; or the City facility shall receive a credit or refund for the purchase price, at the City's discretion.

### **18.2 City Recreation Centre Error**

Standard Goods ordered in error by the City will be returned for full credit within fifteen (15) days of receipt, at the City's expense. Goods must be in resalable condition (original container, unused). There shall be no restocking fee if returned Goods are resalable.

## **19. SERVICE MANUALS AND ACCESSORIES**

- (a) The Contractor should provide hard copies of all manuals and owners guide of Goods and warranty information with each new piece of equipment including, if available, all spare parts, video tapes, CDs, DVDs, and soft copies of owner's manuals and service manuals to the City.
- (b) The Contractor is to obtain, have on file, and make available to the City's maintenance personnel and equipment maintenance contractor all operational and service manuals, schematics, parts list, etc., which are necessary to meet the performance requirements of the Agreement. The location and listing of the service data manuals, by name, and/or the manuals themselves are to be provided to the City facility coordinator upon request.

## **20. TECHNICAL SUPPORT**

- 20.1 The Contractor shall provide telephone support and a toll-free phone number for placing service calls. The Contractor shall have the ability to receive service calls and provide service support after hours or on weekends. Travel and labour-time for the service calls placed after normal hours, on weekends and on holidays, if and when requested by the City, will be charged a rate corresponding to Schedule B, Table 2 – Schedule of Labour Rates.
- 20.2 The Contractor will maintain fitness equipment records as required to maintain good Services, including the documentation of preventative maintenance routines. These records will include, at a minimum, the site of the unit of fitness equipment, serial number, make and model, and the start date and end date of the service period.
- 20.3 The Contractor should obtain, have on file, and make available to the City's maintenance personnel and equipment maintenance contractor all operational and service manuals,

schematics, parts list, etc., which are necessary to meet the performance requirements of the Agreement. The location and listing of the service data manuals, by name, and/or the manuals themselves are to be provided to the City facility coordinator upon request.

## **21. DISPOSAL OF WASTE AND OTHER MATERIALS**

- 21.1 The Contractor should maintain and leave the facility in a tidy condition and free from the accumulation of waste products, packaging materials and debris.
- 21.2 Upon completion of installation and inspection, the Contractor should remove all surplus products, tools, packaging and equipment relating to the delivery and installation of the Goods.
- 21.3 The Contractor is responsible and accountable for the disposal of all excess and scrap materials in an environmentally friendly manner.
- 21.4 The Contractor is solely responsible for any and all damage done or regulations violated in the disposal of waste materials and for any other actions that the Contractor performs.

## **22. SUSTAINABILITY INITIATIVE**

The Contractor should describe all environmental “Green” certification, innovations in manufacturing and any other benefits that contribute to the overall “best value” of the proposed equipment and any information on any initiatives, programs and product choices that the Contractor has implemented that could be considered as sustainable value such as recycled material in manufacturing.

## **23. NO GUARANTEE OF WORK**

The Goods and Services will be ordered by the City solely on an “as and when required” basis. The aggregate value of Goods and Services which may be ordered is conditional upon the needs of the City. No compensation will be accrued, owed or paid to any Contractor in the event that the Goods and Services are not ordered. The parties agree that the City may not place any orders for Goods and/or Services with the Contractor for the duration of the term of the Agreement. The parties agree that the City may purchase identical or similar Services from any other source.

**-END OF PAGE-**

**SCHEDULE A-1  
GENERAL PREFERRED EQUIPMENT LIST**

<b>TABLE A</b>	<b>CARDIO EQUIPMENT</b> <i>(not to have console viewing/television)</i>
<b>Line Item</b>	<b>Equipment Requested</b>
<b>A1</b>	Treadmill
<b>A2</b>	Treadmills with extended handrails*
<b>A3</b>	Upright Bikes
<b>A4</b>	Recumbent Bike*
<b>A5</b>	Indoor Cycle
<b>A6</b>	Air bike
<b>A7</b>	Hand bike*
<b>A8</b>	Elliptical (no arms)
<b>A9</b>	Elliptical
<b>A10</b>	Recumbent Elliptical*
<b>A11</b>	Octane Xride
<b>A12</b>	Concept II Rower*
<b>A13</b>	Concept II Ski Erg*
<b>A14</b>	Stair Climber
<b>A15</b>	Power Mill

<b>TABLE B</b>	<b>SELECTORIZED EQUIPMENT / CABLE UNITS</b>
<b>Line Item</b>	<b>Equipment Requested</b>
<b>B1</b>	Synergy Cage
<b>B2</b>	Multi-Jungle*
<b>B3</b>	Full Rack
<b>B4</b>	Half Rack Long Base
<b>B5</b>	Power Rack
<b>B6</b>	Smith Machine*
<b>B7</b>	Olympic Bench Press
<b>B8</b>	Cable Motion Dual-Pulley*
<b>B9</b>	Leg Press
<b>B10</b>	Leg Curl w/ start RLD
<b>B11</b>	Seated Leg Curl
<b>B12</b>	Chest Press
<b>B13</b>	Overhead Press
<b>B14</b>	Shoulder Press
<b>B15</b>	Incline Press
<b>B16</b>	High/Low Row
<b>B17</b>	Lat Pulldown
<b>B18</b>	Pec Fly/Rear Delt
<b>B19</b>	Row/Rear Delt
<b>B20</b>	Seated Calf Raise
<b>B21</b>	Back Extension
<b>B22</b>	Lying Leg Press



<b>TABLE C</b>	<b>FREE WEIGHTS AND BENCHES</b>
<b>Line Item</b>	<b>Equipment Requested</b>
<b>C1</b>	Two-Tier Dumbbell Rack
<b>C2</b>	Three-Tier Dumbbell Rack
<b>C3</b>	Dumbbell (5-50lbs)*
<b>C4</b>	Dumbbells (55-100lbs)*
<b>C5</b>	Barbell Rack
<b>C6</b>	Barbell (20-110lbs) Fixed*
<b>C7</b>	Flat Bench
<b>C8</b>	Adjustable Bench
<b>C9</b>	Utility Bench
<b>C10</b>	Decline Bench

<b>TABLE D</b>	<b>ADAPTIVE EQUIPMENT</b>
<b>Line Item</b>	<b>Equipment Requested</b>
<b>D1</b>	Adaptive Cardio
<b>D2</b>	Active Passive Hands
<b>D3</b>	Active Passive Trainer

\*Refers to adaptive capability

**SCHEDULE A-2  
PRIME CONTRACTOR DESIGNATION - LETTER OF UNDERSTANDING**

As per the requirements of the *Workers' Compensation Act* Part 3, Division 3, Section 118 (1-3), which states:

**Coordination of multiple-employer workplaces**

**118 (1) In this section:**

"**multiple-employer workplace**" means a workplace where workers of 2 or more employers are working at the same time:

"**prime contractor**" means, in relation to a multiple-employer workplace,

- (a) the directing contractor, employer or other person who enters into a written agreement with the owner of that workplace to be the prime contractor for the purposes of this Part, or
  - (b) if there is no agreement referred to in paragraph (a), the owner of the workplace.
- (2) The prime contractor of a multiple-employer workplace must
- (a) ensure that the activities of employers, workers and other persons at the workplace relating to occupational health and safety are coordinated, and
  - (b) do everything that is reasonably practicable to establish and maintain a system or process that will ensure compliance with this Part and the regulation in respect to the workplace.
- (3) Each employer of workers at a multiple-employer workplace must give to the prime contractor the name of the person the employer has designated to supervise the employer's workers at that workplace.

By signing this Agreement, the Contractor accepts all responsibilities of a prime contractor as outlined in the *Workers' Compensation Act*, and *WorkSafeBC OH&S Regulation*.

As a Contractor signing this Prime Contractor Designation form with the City of Surrey (the "owner"), you are agreeing that your company, management staff, supervisory staff and workers will comply with the *Workers' Compensation Board (WCB) Occupational Health and Safety Regulation* and the *Workers' Compensation (WC) Act*.

Any *WorkSafeBC OH&S* violation by the prime contractor may be considered a breach of contract resulting in possible termination or suspension of the agreement and/or any other actions deemed appropriate at the discretion of the City.

Any penalties, sanctions or additional costs levied against the City, as a result of the actions of the prime contractor are the responsibility of the prime contractor.

The Contractor acknowledges having read and understood the information above.

By signing this Prime Contractor Designation form, the Contractor agrees as a representative of the firm noted below, to accept all responsibilities of the prime contractor for this project.

The Contractor understands and accepts the responsibilities of the prime contractor designation in accordance with the *Workers' Compensation Act* while contracted by the City of Surrey for project and will abide by all *Workers' Compensation Board Regulation* requirements.

Project File No.: 1220-060-2023-001

Project Title and Site Location: Fitness Equipment Replacement Program

Prime Contractor Name: \_\_\_\_\_

Prime Contractor Address: \_\_\_\_\_

Business Telephone/Business Fax Numbers: Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Name of Person in Charge of Project: \_\_\_\_\_

Name of Person Responsible for Coordinating Health & Safety Activities: \_\_\_\_\_

Phone: \_\_\_\_\_

Prime Contractor Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Please return a signed copy of this memo to the City of Surrey, Finance Department, Procurement Services, 13450 – 104 Avenue, Surrey, British Columbia, V3T 1V8

If you have any questions, please contact the City of Surrey, Manager Occupational Health & Safety at 604-591-4658.

**SCHEDULE A-3**  
**CONTRACTOR HEALTH & SAFETY EXPECTATIONS**

**RESPONSIBILITY OF CONTRACTOR(S)**

The City of Surrey strives to maintain a safe work environment for employees and contractors and insists upon the enforcement of safe practices and procedures in all premises and in all work activities. It is essential that all contractors and their employees and sub-contractor(s) perform in the same manner. It is every employers and contractors responsibility to ensure that staff and public are protected from workplace hazards.

As a contractor to the City of Surrey, you are expected to conform to the requirements of the Workers' Compensation Act, the WCB Occupational Health and Safety Regulation and to all federal, provincial and local laws and regulations. The City of Surrey Building Owner, Project Manager, and the Manager, Occupational Health & Safety or designate have the authority to order an unsafe act to cease or to have an unsafe piece of equipment removed from the premises or, in extreme situations, to shut down a job entirely. Any City of Surrey Employee that observes a safety infraction by a contractor performing work for the City of Surrey should bring it to the attention of a manager immediately or Occupational Health & Safety (604-591-4131).

The following information is provided as typical City of Surrey requirements, but does not relieve the contractor from complying with all applicable local, provincial and federal laws, regulations and bylaws.

**PERSONNEL**

1. You are expected to inform your employees of any potential hazard in the workplace and advise of appropriate action to be taken should a hazard be found or a fire or accident occur.
2. Contractors will restrict persons invited on the premises to employees only. No families or friends are permitted.
3. The contractor will advise the City of any on-site accidents involving the contractor's employees, or injuries to others caused by the contractor's business.

**SAFETY MANAGEMENT SYSTEM**

1. Contractors will ensure their employees utilize proper safety equipment and clothing as required for job site activities.
2. Contractors must follow and have on site proper written safe work procedures for hazardous work, e.g., Fall protection, confined space entry, hotwork, lockout, excavations and shoring, traffic management, etc.
3. Contractor must Identify workplace risk and implement suitable controls.
4. Contractor must provide safety training and education to staff and have training records available for review.
5. Contractor must have a health & safety program for its workers and sub-contractors
6. Contractor will provide appropriate First-Aid coverage for their workers and subcontractors.
7. Contractor must forward a weekly work task list prior to work commencement.
8. The qualified safety coordinator must participate in the City of Surrey OHS Orientation or attend the Prime Contractor's Orientation.

**WORK AREAS –City Facilities**

No work by contractors shall occur in any area without prior consent of the City of Surrey Manager, Civic Facilities or his designated representative. Work during normal business hours of the City shall not

create undue noise, smells or otherwise unduly disturb the work of City of Surrey staff or the public. If an activity requires that a disturbance is likely, the contractor shall whenever possible only do that work outside normal business hours.

All activities that create a hazard (i.e., work from a ladder, removal of a floor tile, emission of VOC's, etc.) to persons outside the contractor's supervision shall have warning devices, delineation or barriers, sealed spaces, etc. as would normally be required to protect any person from that hazard.

## **SAFETY ATTITUDE**

Your safety record and attitude are important criteria used to judge your qualification for future bidding on solicitations with the City of Surrey.

You can help ensure employee safety and your eligibility for future business with the City if you exhibit and practice a "Safe Work - Safe City" attitude.

The City of Surrey is concerned about the health, safety and wellbeing of all employees and contractors. It is essential we maintain a healthy, safe and productive work environment.

### **All Employees & Contractors:**

It is everyone responsibility to:

- ❖ know and comply with WCB regulations and
- ❖ follow established safe work procedures
- ❖ immediately report any work related injury to his/her supervisor; and to the city representative
- ❖ not remain on the work site while his/her ability to work is in any way impaired
- ❖ report unsafe acts and conditions to their supervisor
- ❖ correct unsafe conditions immediately whenever it is possible to do so
- ❖ take reasonable care to protect your health & safety and the health and safety of other persons who may be affected by your act's or omissions at work

An employee must refuse to work if continuing to do so would endanger the health and safety of the employee, fellow employees or others. The worker must immediately report the circumstances of the unsafe condition to his or her supervisor or manager. If the unsafe condition is not remedied or the issue is not resolved the Manager, Occupational Health & Safety must be contacted.

## **GENERAL RULES**

1. For all secured worksites, contracted workers are required to sign in and sign out each day
2. (Access cards may be issued – a worker may need to provide an Identification document (i.e., Driver's License) in exchange).
3. Personal protective equipment, as determined by the City, through consultation with the Contractors Health and Safety Representatives must be worn when and where required. (Hard Hats, Safety Footwear, Safety Vests and Safety Glasses must be worn on active construction sites. Hearing Protection must be worn when noise levels are above 85dBA.)
4. Horseplay, gambling and the use of alcohol or narcotics will not be tolerated.
5. No Smoking within 7.5M of a City owned buildings door exits, windows and vents.
6. Report **ALL** injuries to your supervisor immediately and notify the City's site representative.
7. Report any unsafe conditions, including someone under the influence or hazards, which may allow an injury to occur to you, a fellow worker, or others on the worksite.

8. Report any property damage, regardless of how minor.
9. Restricted and controlled products will be labeled, used and stored in accordance with the associated regulations, e.g., WHMIS. Follow all procedural instructions when using or handling hazardous materials/controlled products and ensure that all containers of hazardous/controlled product materials are properly labelled and stored in designated areas.
10. Obey all posted signs and notices. Do not venture into areas that you are not authorized to enter.
11. Always use the correct posture when lifting and get assistance if the weight is excessive.
12. Do not work within the limits of approach to high voltage equipment.
13. If working at heights greater than 10 feet a Fall Protection system must be in place. The appropriate Fall Protection equipment must be worn at all times.
  
14. **Housekeeping** (Orderliness and good housekeeping are basic requirements and must be maintained at all times):
  - a) Aisles are to be kept clear at all times.
  - b) Individual work areas are to be kept clean and tidy.
  - c) All materials, tools, products and equipment are to be kept in their designated areas.
  - d) Liquid spills are to be cleaned up immediately to prevent slips and falls.
  - e) Accumulation of oily rags, combustible refuse or similar fire hazards will not be tolerated.
  
15. **Fire Prevention:**
  - a) Become familiar with Surroundings and emergency exit.
  - b) Ensure aisles and exits are not blocked at any time.
  - c) Anytime a fire extinguisher is used, report it immediately to your supervisor, so that it can be recharged.
  
16. **Equipment Operation** (Any equipment, which could create a hazard, must be maintained in good condition):
  - a) Equipment must not be repaired, adjusted or operated unless by a "competent person" who understand the safe operating procedures.
  - b) Always be aware of the use and location of the "EMERGENCY STOP" button, if equipment is so equipped, before using the equipment.
  - c) Loose clothing, jewelry and long hair must be secured to prevent becoming entangled with equipment.
  - d) The Operator must check all safety devices on equipment before operation.
  - e) All equipment must be turned off and the appropriate "lock-out" procedure followed, prior to repairs, cleaning, adjustment or lubrication.
  - f) Radio/Walkman/I-pod Head phones are not allowed to be worn during regular work operations.
  - g) All ladders must be of an approved type and length. Unacceptable ladders must be removed immediately from the premises.
  - h) All vehicles and equipment on City property must be kept in safe mechanical condition at all times, and be operated only by persons with a valid driver's license and/or proper training and qualifications.
  - i) Contractors will not operate any equipment, valves, switches, etc., which are part of the City's operation, unless specific permission is received from the Department Representative.
  
17. **Ground Disturbance** –Every time you dig in the ground, with a shovel or mechanized equipment, you run the risk of loss of life or damage to property if you hit any of the many buried cables, conduits, gas or oil pipelines and/or other underground facilities that serve our city, **BC One Call Must be called and a ticket obtained prior to commencing any ground disturbance activities.**

<b>Issued By:</b>	<b>Occupational Health &amp; Safety Section - Contractor Coordination Program</b>
<b>Date:</b>	<b>Revised: January 14, 2014    Original: August 15, 2014</b>
<b>Distributed:</b>	<b>Via Email &amp; Posted on Intranet: January 16, 2015 : <u>August 15, 2014</u></b>

**This document does not replace the Workers' Compensation Act or WorkSafeBC OH&S regulation. Each individual Contractor must have specific health and safety safe work rules and procedures that apply to their work tasks. Each Contractor must comply with the Workers' Compensation Act and WorkSafeBC Occupational Health & Safety Regulation and to all federal, provincial and local laws and regulations. If a contractor is unable to comply they must bring this to the attention of their qualified safety representative and to the Prime Contractor safety representative immediately.**

**Authorized Signature:** \_\_\_\_\_

**Name:** \_\_\_\_\_  
**(Please Print)**

**Date:** \_\_\_\_\_



**SCHEDULE B  
APPLICATION FOR A  
STANDING OFFER AGREEMENT**

**Request For Standing Offer Title: Fitness Equipment Replacement Program**

**Request For Standing Offer No.: 1220-060-2023-001**

**APPLICANT**

**Legal Name:** \_\_\_\_\_

**Contact Person and Title:** \_\_\_\_\_

**Business Address:** \_\_\_\_\_

**Business Telephone:** \_\_\_\_\_

**Business Fax:** \_\_\_\_\_

**Business E-Mail Address:** \_\_\_\_\_

**CITY OF SURREY**

City Representative: Sunny Kaila, Manager, Procurement Services E-mail

for PDF Files: purchasing@surrey.ca

1. It is understood and agreed by the Applicant that should an Application be selected by the City, it will result in a standing offer agreement ("Standing Offer") only and the Goods and Services will be ordered by the City solely on an "as and when required" basis. The aggregate value of the Goods and Services which may be ordered is conditional upon the needs of the City. No compensation will be accrued, owed or paid to any Applicant in the event that the Goods and Services are not ordered. If a Standing Offer is executed by the City, at the sole option of the City, the City may place an order (the "Order") for Goods and Services specified in the Order and the Applicant agrees to provide those Goods and Services. The parties agree that the City may not place any orders for Goods and Services with the Applicant for the duration of the term of the Standing Offer. The parties agree that the City may purchase identical or similar Goods and Services from any other source.
  
2. If this offer is accepted by the City, such offer and acceptance will create a Standing Offer as described in:
  - (a) the Request;

- (b) the specifications of Goods and scope of Services set out above and in Schedule A, to Attachment 1, of the Request;
- (c) the Standing Offer Agreement;
- (d) this Application;
- (e) an Order (if any); and
- (f) other terms, if any, that are agreed to by the parties in writing.

3. Capitalized terms used and not defined in this Application will have the meanings given to them in the Standing Offer. Except as specifically modified by this Application, all terms, conditions, representations, warranties and covenants as set out in the Standing Offer will remain in full force and effect.

4. The Applicant offers to supply to the City of Surrey the Goods and Services for the prices plus applicable taxes as follows:

**Note:**

(a) The Applicant will provide complete data substantiating compliance of proposed Goods with requirements stated in the solicitation, including:

- i. Product identification, including manufacturer’s name/make/model.
- ii. Manufacturer’s literature identifying
  - o Product description
  - o Reference standards (if any)
  - o Performance or test data (if any)

(b) The Applicant to Include specifications, catalogues, photos and supporting literature of the equipment you are bidding on.

**A. Application Price**

**Table 1 – Price, Leadtime, and Warranty**

**Category A - Cardio**

Line Item	Equipment Description	Manufacturer Make/Model	Lead Time	Unit of Measure	Unit Price	Installation Cost	Warranty Period
A1	Treadmill			Each	\$ -	\$ -	
A2	Treadmills with extended handrails*			Each	\$ -	\$ -	
A3	Upright Bikes			Each	\$ -	\$ -	
A4	Recumbent Bike*			Each	\$ -	\$ -	
A5	Indoor Cycle			Each	\$ -	\$ -	
A6	Air bike			Each	\$ -	\$ -	
A7	Hand bike*			Each	\$ -	\$ -	
A8	Elliptical (no arms)			Each	\$ -	\$ -	
A9	Elliptical			Each	\$ -	\$ -	
A10	Recumbent Elliptical*			Each	\$ -	\$ -	
A11	Octane Xride			Each	\$ -	\$ -	
A12	Concept II Rower*			Each	\$ -	\$ -	
A13	Concept II Ski Erg*			Each	\$ -	\$ -	
A14	Stair Climber			Each	\$ -	\$ -	
A15	Power Mill			Each	\$ -	\$ -	



### Category B - Selectorized Equipment/Cable Units

Line Item	Equipment Description	Manufacturer Make/Model	Lead Time	Unit of Measure	Unit Price	Installation Cost	Warranty Period
B1	Synergy Cage			Each	\$ -	\$ -	
B2	Multi-Jungle*			Each	\$ -	\$ -	
B3	Full Rack			Each	\$ -	\$ -	
B4	Half Rack Long Base			Each	\$ -	\$ -	
B5	Power Rack			Each	\$ -	\$ -	
B6	Smith Machine*			Each	\$ -	\$ -	
B7	Olympic Bench Press			Each	\$ -	\$ -	
B8	Cable Motion Dual-Pulley*			Each	\$ -	\$ -	
B9	Leg Press			Each	\$ -	\$ -	
B10	Leg Curl w/ start RLD			Each	\$ -	\$ -	
B11	Seated Leg Curl			Each	\$ -	\$ -	
B12	Chest Press			Each	\$ -	\$ -	
B13	Overhead Press			Each	\$ -	\$ -	
B14	Shoulder Press			Each	\$ -	\$ -	
B15	Incline Press			Each	\$ -	\$ -	
B16	High/Low Row			Each	\$ -	\$ -	
B17	Lat Pulldown			Each	\$ -	\$ -	
B18	Pec Fly/Rear Delt			Each	\$ -	\$ -	
B19	Row/Rear Delt			Each	\$ -	\$ -	
B20	Seated Calf Raise			Each	\$ -	\$ -	
B21	Back Extension			Each	\$ -	\$ -	
B22	Lying Leg Press			Each	\$ -	\$ -	

### Category C - Free Weights/Benches

Line Item	Equipment Description	Manufacturer Make/Model	Lead Time	Unit of Measure	Unit Price	Installation Cost	Warranty Period
C1	Two-Tier Dumbbell Rack			Each	\$ -	\$ -	
C2	Three-Tier Dumbbell Rack			Each	\$ -	\$ -	
C3	Dumbbell (5-50lbs)*			Each	\$ -	\$ -	
C4	Dumbbells (55-100lbs)*			Each	\$ -	\$ -	
C5	Barbell Rack			Each	\$ -	\$ -	
C6	Barbell (20-110lbs) Fixed*			Each	\$ -	\$ -	
C7	Flat Bench			Each	\$ -	\$ -	
C8	Adjustable Bench			Each	\$ -	\$ -	
C9	Utility Bench			Each	\$ -	\$ -	
C10	Decline Bench			Each	\$ -	\$ -	

### Category D - Adaptive Equipment

Line Item	Equipment Description	Manufacturer Make/Model	Lead Time	Unit of Measure	Unit Price	Installation Cost	Warranty Period
D1	Adaptive Cardio			Each	\$ -	\$ -	
D2	Active Passive Hands			Each	\$ -	\$ -	
D3	Active Passive Trainer			Each	\$ -	\$ -	

#### Payment Terms:

A cash discount of \_\_\_\_% will be allowed if invoices are paid within \_\_\_\_ days, or the \_\_\_\_ day of the month following, or net 30 days, on a best effort basis.

The **Schedule B – Table 1 Price, Leadtime, and Warranty**, may be downloaded from the City’s Managed File Transfer (MFT) below:

In the URL, or address field at the top, enter the following address: <https://mft.surrey.ca/> and hit “enter”.

Enter “surreybid” as the Username, “Welcome” as the password and then click “Login”

<https://mft.surrey.ca/>

Login ID: surreybid

Password: Welcome

Folder: 1220-060-2023-001

### **B. Separate Prices**

The following is a list of Separate Price(s) and forms part of this Request, upon the acceptance of any or all of the Separate Price(s). The Separate Prices are an addition or a deduction to the Total Application Price and do not include taxes. (use the spaces provided and/or attach additional pages, if necessary).

(i) Options for equal alternative brands of same high-quality products

OPTION 1 _____	\$ [	]
OPTION 2 _____	\$ [	]
OPTION 3 _____	\$ [	]

(ii) Extended warranty.

Provide Separate Price for Extended Warranty options (length of warranty and pricing)

OPTION 1 _____	\$ [	]
OPTION 2 _____	\$ [	]
OPTION 3 _____	\$ [	]

**If the prices shown above are only open to a particular date, please indicate the date:**

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### **C. Force Account Labour and Equipment Rates**

Applicant should complete the following tables setting out the all-inclusive hourly rates including overhead and profit for approved extras/credits and non-warranty maintenance and service for all applicable categories of labour (use the spaces provided and/or attach additional pages, if necessary):

**Table 2 – Hourly Labour Rate Schedule for Service:**

Labour Category	Straight Time/hr (Plus GST)	Overtime Rate/hr (Plus GST)
.1 Certified Technician	\$	\$
.2 Apprentice	\$	\$
.3 Helper	\$	\$
.4	\$	\$
.5	\$	\$

**Table 3 – Hourly Schedule of Equipment Rates:**

No.	Equipment Description	Hourly Rate
		\$
		\$

**D. Discount Structure**

**Table 4 – Discounts**

The Applicant offers to supply to the City of Surrey the Goods and Services minimum percentage discounts as follows:

Category	Description	Minimum Discount (%)
A	Cardio	
B	Selectorized Equipment/Cable Units	
C	Free Weights/Benches	
D	Adaptive Equipment	

5. In addition to the warranties provided in the Standing Offer Agreement this offer includes the following warranties (use the spaces provided and/or attach additional pages, if necessary):

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**Experience and References:**

6. **Experience:** Applicant’s relevant experience and qualifications in delivering Goods and Services similar to those required by the Request (use the spaces provided and/or attach additional pages, if necessary):

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7. **References:** Applicant's references (name and telephone number). The City’s preference is to have a minimum of three references.

<b>Experience and Reference 1</b>	
<b>Supply Contract Description</b>	<b>Comments</b>
Start and Completion Date:	
Approximate Value:	
Firm Name:	
Reference Contact:	
Telephone:	
E-mail:	
<b>Experience and Reference 2</b>	
<b>Supply Contract Description</b>	<b>Comments</b>
Start and Completion Date:	
Approximate Value:	
Firm Name:	
Reference Contact:	
Telephone:	
E-mail:	
<b>Experience and Reference 3</b>	
<b>Supply Contract Description</b>	<b>Comments</b>
Start and Completion Date:	
Approximate Value:	
Firm Name:	
Reference Contact:	
Telephone:	
E-mail:	

**Key Personnel & Sub-Contractors:**

8. Applicant should provide information on the background and experience of all key personnel proposed to provide the Goods and Services (use the spaces provided and/or attach additional pages, if necessary):

**Key Personnel**

Name: \_\_\_\_\_

Experience: \_\_\_\_\_

Dates: \_\_\_\_\_

Project Name: \_\_\_\_\_  
 Responsibility: \_\_\_\_\_

9. Applicants should provide the following information on the background and experience of all sub-contractors proposed to undertake a portion of the Goods and Services (use the spaces provided and/or attach additional pages, if necessary):

Description of Goods and Services	Sub-Contractors Name	Years of Working with Applicant	Telephone Number and Email

**Equipment:**

10. Applicant to provide detailed information to demonstrate that the Good proposed is commercial grade quality strength, fitness equipment. It is the Applicant’s responsibility to provide evidence that substantiates that the product they are proposing under each category meets or exceed the commercial grade quality standard.

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11. Goods proposed shall be suitable for daily use (high volume recreation setting) and must be adaptable for all users with emphasis on options that accommodate people over 300lbs, elderly and people with mobility issues.

Have you included information on the suitability of the equipment as part the submission?  
 \_\_\_ Yes \_\_\_ No

12. Applicants are to include with their Application a letter issued by the manufacturer of the product(s) they are proposing, certifying that the Applicant is fully authorized to sell, service and provide warranty support for the proposed Goods.

Have you included information on the suitability of the equipment as part the submission?  
 \_\_\_ Yes \_\_\_ No

13. Describe all environmental “Green” certification, innovations in manufacturing, and any other benefits that contribute to the overall best value of the Goods proposed. (Provide any available information regarding the origin of the equipment and if recycled materials were used in the manufacturing process.)

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**Training:**

14. Provide a description of the procedure for training the end user in a newly acquired Goods operation, including maintenance training.

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15. Provide concise description of proposed training on equipment care and use including daily maintenance checks & cleaning instructions for City staff and equipment maintenance contractor.

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16. Provide information if the City can perform preventative maintenance device without voiding the warranty and information how training would be provided.

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**Other Services:**

17. **Buy Back:** At the end of the purchased Goods's life cycle, the City may replace the Goods. Provide information on your company's buy-back program and the value that the City would receive on further replacement purchases.

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18. **Equipment Durability and Lifespan:** Only commercial grade quality equipment designed for steady use on a daily basis is suited for our environment. Provide your equipment durability and lifespan details.

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19. **Parts Service and Support:** Applicants should include a listing of their parts depot locations throughout British Columbia. Include name of the distributor, if not your own location and provide the address and contact information.

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20. **Functionality:** Goods to be biomechanically sound, adaptable to diverse customer base (experience, body size, training and rehab needs). Please advise how your solutions match these requirements.

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21. **Warranty:**

- (i) For each Good proposed, include details of any warranty offered. This information should include length of warranty, various types of warranty, including parts and service covered.

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- (ii) Applicant to state when warranty does not apply or becomes void on each piece of Good.

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**Preventative Maintenance Provided by the Applicant during Warranty Period:**

- (i) Provide information on what is included in a Preventative Maintenance Service.

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(ii) All costs associated with Preventative Maintenance. During the warranty period, it is the responsibility of the Applicant.

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**22. Allowance for Re-orders:**

(i) For future orders and budgetary purposes the City would like a commitment of firm pricing for three (3) years.

Can you guarantee pricing for three years through December 31, 2026? \_\_\_\_ Yes  
\_\_\_\_ No

(ii) If you cannot guarantee pricing for three years, can you specify a period of time for guaranteed prices? \_\_\_\_ Yes \_\_\_\_ number of years. \_\_\_\_ No

(iii) If you cannot guarantee pricing, provide a maximum percentage increase per year. \_\_\_\_ %.

**23. Upgrades:** The City may request for upgrades for Goods with the manufacturer recommended change. Provide information on your company's system upgrades, which includes firmware releases, software upgrades and security hot fixes.

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Will there be additional cost to upgrades? \_\_\_\_ Yes \_\_\_\_ No

**24.** Applicant should describe their sustainability initiatives relating to the environmental impacts. The environmental attributes (green) of their Goods and Services. Information pertaining to their environmental policies, programs and practices. Confirm that the Applicant complies with any applicable objective (use the spaces provided and/or attach additional pages, if necessary):

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25. I/We have reviewed the Draft Standing Offer Agreement. If requested by the City, I/we would be prepared to enter into an agreement that incorporates the Standing Offer Agreement, amended by the following departures (list, if any):

<b>Section</b>	<b>Requested Departure / Alternative(s)</b>
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26. The City of Surrey requires that the successful Applicant have the following in place before performing the Services:

- (a) Workers' Compensation Board coverage in good standing and further, if an "Owner Operator" is involved, personal operator protection (P.O.P.) will be provided, Workers' Compensation Registration Number \_\_\_\_\_;
- (b) Prime Contractor qualified coordinator is Name: \_\_\_\_\_ and Contact Number: \_\_\_\_\_;
- (c) Insurance coverage for the amounts required in the proposed Agreement as a minimum, naming the City as additional insured and generally in compliance with the City's sample insurance certificate form available on the City's Website at [www.surrey.ca](http://www.surrey.ca) search [Contractors Certificate of Insurance](#);
- (d) City of Surrey or Intermunicipal Business License: Number \_\_\_\_\_;
- (e) If the Applicant's Goods and Services are subject to GST, the Applicant's GST Number is \_\_\_\_\_; and
- (f) If the Applicant is a company, the company name indicated above is registered with the Registrar of Companies in the Province of British Columbia, Canada, Incorporation Number \_\_\_\_\_.

As of the date of this Application, we advise that we have the ability to meet all of the above requirements except as follows (list, if any):

<b>Section</b>	<b>Requested Departure / Alternative(s)</b>
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27. The Applicant acknowledges that the departures it has requested in Sections 25 and 26 of this Application will not form part of the Agreement unless and until the City agrees to them in writing by initialling or otherwise specifically consenting in writing to be bound by any of them.
28. I/We the undersigned duly authorized representatives of the Applicant, having received and carefully reviewed the Request including without limitation the Standing Offer Agreement, submit this Application in response to the Request.

This Application is offered by the Applicant this \_\_\_\_\_ day of \_\_\_\_\_, 202\_.

**APPLICANT**

I/We have the authority to sign on behalf of the Applicant.

\_\_\_\_\_  
(Legal Name of Applicant)

\_\_\_\_\_  
(Signature of Authorized Signatory)

\_\_\_\_\_  
(Signature of Authorized Signatory)

\_\_\_\_\_  
(Print Name and Position of Authorized Signatory)

\_\_\_\_\_  
(Print Name and Position of Authorized Signatory)